

HEALTH INSURANCE FUND OF AUSTRALIA LIMITED ACN 128 302 161

ANNUAL FINANCIAL REPORT

30 JUNE 2011

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Directors

M. A. Dudley (Chairman) G. A. Airey G. N. Gibson (Managing Director) R. Homsany M. L. S. Howard T. S. Smith N. J. Timoney

Company Secretary

G. N. Gibson

Registered office and principal place of business

60-62 Stirling Street Perth Western Australia

Solicitor

DLA Piper (Australia) Level 31, 152 - 158 St Georges Terrace Perth Western Australia

Banker

Commonwealth Bank 150 St Georges Terrace Perth Western Australia

External auditor

Deloitte Touche Tohmatsu Level 14, 240 St Georges Terrace Perth Western Australia

Internal auditor

PricewaterhouseCoopers QV1, 250 St Georges Terrace Perth Western Australia

Appointed actuary

P. Lurie PricewaterhouseCoopers QV1, 250 St Georges Terrace Perth Western Australia

Directors' report

30 June 2011

The Board of Directors of Health Insurance Fund of Australia Limited (the '**Company**') submit herewith the Directors' Report for the year ended 30 June 2011 in accordance with the *Corporations Act 2001*.

Information about the Directors

The names and particulars of the Directors of the Company during or since the end of the year ended 30 June 2011 are:

- Mr M. A. Dudley B Com Mr Dudley is an Associate of CPA Australia, Associate of The Financial Planning Association of Australia and Associate of The Australian and New Zealand Chairman Institute of Insurance and Finance. Mr Dudley was elected to the Board in 2007 and was appointed Chairman in 2008. Mr Dudley has extensive senior management experience in the financial services industry in Australia and New Zealand spanning over three decades. Mr Dudley is the Managing Director of financial planning and accounting services provider Pinnacle Planners as well as holding directorships in private companies involved in private investment, property development and the operation of child care facilities. Mr Dudley has served as a member of the Finance Committee of the Board of Newman College and Chairman of The Financial Planning Association of AMP Australia. Mr Dudley is a member of the Audit and Risk Committee and the Nomination and Remuneration Committee.
- Mr G. A. Airey *Dip Ins Admin* Non-executive Director Non-executive Director Non-executive Director
- Mr G. N. Gibson B Bus, Mr Gibson is Managing Director and Company Secretary, a Certified Practising Grad Dip Ed Accountant ('CPA') with CPA Australia and member of the Australian Institute of Company Directors. Mr Gibson was appointed by the Board in 2009. Mr Gibson **Executive Director** commenced with the Company in 2004 as Commercial Manager when it operated as an incorporated association under the Associations Incorporation Act 1987 (WA). In 2005, Mr Gibson was appointed Chief Executive Officer during which time Mr Gibson managed the Company's re-registration as a private health insurer in 2008 and transfer of incorporation (from an association to a Company) in 2009, at which time Mr Gibson became Managing Director. Before joining the Company, Mr Gibson worked as an Area Business Manager for Australia's largest private hospital operator Affinity Health Ltd after serving in senior finance and commercial roles for a number of publicly listed companies involved in mining, infrastructure, manufacturing and industrial services. Mr Gibson also gained experience in the public sector as a senior lecturer in finance, accounting and commerce.
- Mr R. Homsany *LLB* (Hons), *B Com*, *Grad Dip App Fin & Inv* Non-executive Director Non-executive Director Non-executive Director

Directors' report

30 June 2011

Commerce Degree and Honours Degree in Law from the University of Western Australia and a Graduate Diploma in Finance and Investment from FINSIA. Mr Homsany has significant board experience with public listed companies. He is the Chairman of ASX listed Redstone Resources Ltd and TSX-V listed Central Iron Ore Limited as well as Vice President of the West Perth Football Club. Mr Homsany is a member of the Audit and Risk Committee. Ms M. L. Howard *B Bus Admin, M Pol Sc* Non-executive Director Non-executive Director

government organisations, where she was able to utilise her skills in strategic business planning and corporate governance. Prior to moving to Perth, Ms Howard worked for nearly 10 years with Deloitte in Italy in the areas of audit and taxation. During this time Ms Howard held a directorship in a publically listed company. Ms Howard is a member of CPA (USA) and has held membership with the Institute of Internal Auditors. Ms Howard is a member of the Audit and Risk Committee.

- Mr T. S. Smith *B Bus* Non-executive Director Mr Smith was elected to the Board in 1995 and is a Certified Practising Accountant with CPA Australia. Mr Smith held a number of senior roles in the WA public sector for over 15 years including as a director and executive director, with responsibility for financial, human resources, organisational systems and capital projects. Mr Smith is a former Chairman of the Central Institute of Technology Governing Council and sat on a number of advisory bodies for education and training at the national level. Mr Smith held directorships with organisations in the financial, property and information technology sectors and consulted for over 10 years in strategic business planning, organisational structures and corporate governance in the private and university sectors. Mr Smith is a member of the Audit and Risk Committee and the Nomination and Remuneration Committee.
- Mr N. J. Timoney *BA* (*Mod*) Non-executive Director Non-executive D

The above named Directors held office during the whole of the year ended 30 June 2011.

Directors' report

30 June 2011

Company Secretary

Mr G. N. Gibson, Certified Practising Accountant, held the position of Company Secretary of the Company at 30 June 2011. From 2005 to 2009, Mr Gibson was Secretary of Health Insurance Fund of W.A. (Inc.) before it transferred its incorporation to the Company on 1 December 2009. Mr Gibson was appointed Company Secretary of the Company on 1 December 2009. Details of Mr Gibson's other qualifications and experience are included in the 'Information about the Directors' section of this Directors' Report.

Principal Activities

The principal activity of the Company is the provision of private health insurance in Australia by operating as a registered private health insurer in accordance with the *Private Health Insurance Act 2007* (Cth). Private health insurance provided by the Company includes coverage under Complying Health Insurance Products ('CHIP') for:

- Hospital inpatient and day patient services
- Hospital in the home services
- General treatment services.

The Company also provides private health insurance to overseas persons who temporarily reside in Australia. Other forms of insurance provided by the Company include travel insurance and general insurance under agency arrangements with third parties.

The Company's principal activities provide Contributors and their dependents access to a wide range of competitively priced healthcare treatments and services that are intended to be used to support healthy lives and lifestyles.

Objectives

The Company's enduring objective is to help Contributors and their dependents to lead healthy lives. This will be achieved by:

- Providing access to relevant and high quality healthcare treatments and services
- Informing Contributors and their dependents about their health cover(s) and relevant healthcare issues
- Providing attractive rebates and benefits
- Keeping premiums affordable and competitive
- Delivering the highest standards of customer service

The Company's objectives involve:

- Growing health insurance policies and taking advantage of the benefits of business size and scale
- Gaining greater prominence amongst consumers
- Growing long term relationships with key healthcare providers and other provider groups
- Leveraging off Company membership of stakeholder groups, including the Australian Health Services Association Ltd for purchasing private hospital facilities and services and HAMB Systems Ltd for accessing beneficial electronic and digital information, technology and communications solutions.

Performance Measures

The Company measures its performance in many ways, including *inter alia* by measuring, monitoring and analysing:

• Policy growth

Directors' report

30 June 2011

- Composition of the policy base and persons covered by the policies
- Growth in premium revenue and cost of benefits
- Ratio of premium revenue to cost of benefits
- · Service delivery costs, including claims handling costs and other administration costs
- Policy acquisition costs
- Capital adequacy and solvency strength
- Contribution from sources of income other than private health insurance premium revenues.

The Company also measures its performance by monitoring the performance of its governance framework including compliance matters, and the ability of the framework to support the Company's business objectives.

Financial Results

The net profit for the year ended 30 June 2011 was \$7.3 million (\$5.0 million in 2010). Premium revenue for the year was \$73.5 million (\$64.1 million in 2010), an increase of 14.7% over the previous year.

Review of Operations

Policy Growth

The year ended 30 June 2011 was the Company's strongest year of growth since operations commenced in 1954, resulting in CHIP policy growth of 14.6% compared to 3.2% growth in the Australian industry. In Western Australia (the Company's dominant market) growth was 13.3% compared to 5.6% growth in the State. The policy growth resulted in the Company being the second fastest growing not-for-profit and the fourth fastest growing private health insurer in the Australian industry.

Affordability

During the year, and for the fifth consecutive year, the Company increased average health insurance policy premiums by less than 5.0%, resulting in the fifth consecutive year that the Company had increased average premiums below that of the industry average (i.e. 5.6% including rate protection) and below the average increase of almost all major private health insurers. The Company's 4.9% average increase on 1 April 2011 (4.5% including rate protection), which was published on the Department of Health and Ageing's website, ranked the Company the sixth lowest average premium increase (ranked lowest open, not-for-profit health fund and second lowest open health fund).

Benefits

There were no significant increases to rebate rates or annual limits however due to the strong policy growth, on a year on year basis, claims incurred increased by 13.0%.

Choice and convenience

The Company's strong stance on choice aligns with consumer preference for them to remain in control when it comes to choosing their service provider. This means that the Company's policy holders retain the freedom to go to their family health provider without being financially disadvantaged.

Directors' report

30 June 2011

Personalised service and convenience

The Company's priority is to develop its people and to ensure policy holders get access to friendly, qualified and experienced customer service personnel when they want it. The Company does not operate costly branch networks and remains focussed on delivering customer service excellence through smart transaction and communication solutions via the Internet and other electronic and digital platforms. The Company believes that policy holders benefit from cost savings resulting in a higher allocation of available cash reserves for new and improved benefits and lower annual premium increases.

Investments

The Company's investment portfolio performed significantly better than expected (i.e. 35.6% better than planned) as a result of the Company taking advantage of improved interest rates applicable to bank term deposits. In the latter part of the year, the Company adopted a new investment portfolio policy encompassing a new strategy for long term growth in the Company's investments. As a consequence, the Company experienced a minor deterioration in fair gains from those investments. During the year ended 30 June 2011, investments grew by 12.7%, from \$48.1 million to \$54.2 million.

Company Membership

The Company's Constitution specifies that there must be a minimum of 12 company members. At 30 June 2010, the Company had 12 company members. To alleviate the risk of falling below the minimum, during the year the Company appointed a new company member, taking the total number to 13 at 30 June 2011.

Other Developments

Property

In 2012 and 2013, the Company will fund the redevelopment of owned premises situated at 100 Stirling Street, Perth. The premises are located close to the Company's existing offices at 60 Stirling Street, Perth. The decision to relocate to new premises will provide the required occupancy capability to align with projected policy growth as well as enhance administration efficiency. The Company does not anticipate that the relocation would disrupt the provision of private health insurance to policy holders.

The Company plans to draw down the required funding (estimated to be \$14.2 million including fit-out) from the Company's pool of investments progressively over an estimated 18-month period commencing in the fourth quarter of 2011. The Company anticipates the revenue from investing in financial instruments that is given up will be offset by additional tenant rental income and capital appreciation of the premises.

Electronic Transaction Processing and Communications

During the year, the Company introduced new software that enabled electronic imaging of source documents, including some policy holder claim forms and provider charges. The Company experienced a significant reduction in paper archiving costs, improved control over policy holder data and information, increased employee productivity and enhanced customer satisfaction. The Company intends to pursue similar initiatives in 2012, including considering the ability to introduce website to core business software (i.e. 'straight through') join processing.

During the year, the Company commissioned a new website incorporating enhanced functionality including the ability to join on-line. The Company plans to pursue other innovative digital solutions which the Company believes will support its growth agenda and target markets.

Directors' report

30 June 2011

Significant Changes in State of Affairs

There were no significant changes in the state of affairs of the Company during the year ended 30 June 2011.

Significant Matters or Circumstances after 30 June 2011

No matters or circumstances have arisen since 30 June 2011 which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future years.

Environmental Regulations

The Company's operations are not subject to any particular and significant environmental regulation under a law of the Commonwealth or of a State or Territory.

The Company is certified NOCO2 by the Carbon Reduction Institute Pty Ltd. Certification confirms the Company's financial contribution, by purchasing carbon offsets, towards reducing carbon emissions.

Indemnification of Officers and Auditors

During the year ended 30 June 2011, the Company paid a premium in respect of a contract insuring the Directors of the Company, the Company Secretary and all Executive Officers of the Company and of any related body corporate against a liability incurred as such a Director, Company Secretary or Executive Officer to the extent permitted by the *Corporations Act 2001* (Cth). The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

The Company has not otherwise, during or since the end of the year ended 30 June 2011, indemnified or agreed to indemnify an Officer or Auditor of the Company or of any related body corporate against a liability incurred as such an Officer or Auditor.

Directors' Meetings

The following table sets out the number of Directors' meetings (including meetings of Committees of Directors) held during the year ended 30 June 2011 and the number of meetings attended by each Director (while they were a Director or Committee member). During the year ended 30 June 2011, 10 Board meetings, six Nomination and Remuneration Committee meetings and nine Audit and Risk Committee meetings were held.

| Directors | Board o | Board of Directors | | and Risk Imittee | Nomination and Remuneration Committee | |
|------------------|---------|--------------------|------|---------------------|---|----------|
| | Held | Attended | Held | Attended | Held | Attended |
| Mr M. A. Dudley | 10 | 9 | 9 | 8 | 6 | 5 |
| Mr G. A. Airey | 10 | 9 | 9 | 7 | - | - |
| Mr G. N. Gibson | 10 | 9 | - | - | - | - |
| Mr R. Homsany | 10 | 8 | 9 | 6# | - | - |
| Ms M. L. Howard | 10 | 9 | 9 | 8 | - | - |
| Mr T. S. Smith | 10 | 8 | - | - | 6 | 6 |
| Mr N. J. Timoney | 10 | 10 | - | - | 6 | 5 |

[#] Committee member from November 2010 – eligible to attend 7 meetings.

Directors' report

30 June 2011

Auditor's Independence Declaration to the Directors of Health Insurance Fund of Australia Limited

We have obtained an independence declaration from our Auditor, Deloitte Touche Tohmatsu, which is set out on the following page and forms part of the Directors' Report for the year ended 30 June 2011.

Signed in accordance with a resolution of the Directors.

Ø

M.A. Dudley Chairman Perth, 23 Ser

September 2011

Deloitte.

Deloitte Touche Tohmatsu ABN 74 490 121 060

Woodside Plaza Level 14 240 St Georges Terrace Perth WA 6000 GPO Box A46 Perth WA 6837 Australia

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Board of Directors Health Insurance Fund of Australia Limited 60 Stirling Street PERTH WA 6000

23 September 2011

Dear Board Members

Health Insurance Fund of Australia Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Health Insurance Fund of Australia Limited.

As lead audit partner for the audit of the financial statements of Health Insurance Fund of Australia Limited for the financial year ended 30 June 2011, I declare that to the best of my knowledge and belief, there have been no contraventions of:

(i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and

(ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

Delat Touch Tolmaton **DELOITTE TOUCHE TOHMATSU**

Leanne Karamfiles Partner Chartered Accountants

Liability limited by a scheme approved under Professional Standards Legislation.

Member of Deloitte Touche Tohmatsu Limited

Statement of comprehensive income For the year ended 30 June 2011

| | | Consoli | idated | Health Insura Austr | |
|---|------|--------------|--------------|------------------------|--------------|
| | Note | 2011 | 2010 | 2011 | 2010 |
| | | \$ | \$ | \$ | \$ |
| Premium revenue | 5 | 73,459,274 | 64,057,868 | 73,459,274 | 64,057,868 |
| Net claims incurred | 8 | (62,057,488) | (54,784,280) | (62,057,488) | (54,784,280) |
| Acquisition expenses | 15 | (4,008,253) | (3,530,069) | (4,008,253) | (3,530,069) |
| Claims handling expenses | 9 | (1,320,132) | (1,300,849) | (1,320,132) | (1,300,849) |
| Underwriting result | | 6,073,401 | 4,442,670 | 6,073,401 | 4,442,670 |
| Sales | | - | 63,695 | _ | _ |
| Cost of sales | | - | (35,638) | - | - |
| Gross profit from sale of goods | | - | 28,057 | - | |
| Investment income Fair value gains / (losses) on financial | 6 | 3,389,611 | 2,355,322 | 3,388,332 | 2,353,853 |
| assets at fair value through profit or loss | | 49,187 | 179,635 | 49,187 | 179,635 |
| Other income | 7 | 373,951 | 561,727 | 375,358 | 503,463 |
| Other operating expenses | 9 | (2,560,660) | (2,505,468) | (2,560,187) | (2,459,647) |
| Result of operating activities | | 7,325,490 | 5,061,943 | 7,326,091 | 5,019,974 |
| Finance costs | 9 | (15,558) | (19,052) | (15,417) | (18,258) |
| Profit before income tax | | 7,309,932 | 5,042,891 | 7,310,674 | 5,001,716 |
| Income tax benefit / (expense) | 10 | 230 | (3,935) | - | - |
| Profit for the year | | 7,310,162 | 5,038,956 | 7,310,674 | 5,001,716 |
| Other comprehensive income Gain on revaluation of properties | | - | <u>-</u> | - | <u>-</u> |
| Total comprehensive income for the | | 7,310,162 | 5,038,956 | 7,310,674 | 5,001,716 |
| year | : | 7,010,102 | | | |

The above statement of comprehensive income should be read in conjunction with the accompanying notes.

Health Insurance Fund of Australia Ltd and its controlled entities Statement of financial position

At 30 June 2011

| Note 2011 2010 2011 2010 2011 2010 5 ASSETS Current assets 73,037,066 46,761,799 37,037,066 46,761,799 32,214,000 Cash and cash equivalers 12 2,929,534 32,008,714 2,922,939 3,214,000 Other financial assets 13 - 506,701 - 506,701 Deferred acquisition costs 13 22,511,885 5,592,090 22,511,885 5,592,090 Investment in controlled entities 14 - - 1 1 Property, Blant and equipment 16 7,449,104 5,913,644 29,960,990 12,503,455 Total assets 70,419,063 632,55,851 70,309,865 632,18,997 LIABILITIES 70,419,063 635,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Uneamed premuum liability 19 8,428,039 7,451,323 330,520 237,341 330,520 237,341 | | | Consolidated | | Health Insurance Fund of Australia | |
|--|----------------------------|------|--------------|------------|---------------------------------------|------------|
| Current assets 37,068,440 46,803,940 37,037,066 46,761,799 Cash and cash equivalents 11 37,068,440 3,208,714 2,222,933 3,214,000 Other financial assets 13 - 506,701 - 506,701 Deferred acquisition costs 15 459,870 233,042 459,870 233,042 Non-current assets 40,457,844 50,752,397 40,419,875 50,711,542 Non-current assets 13 22,511,885 5,592,090 22,511,885 5,592,090 Investment in controlled entities 14 - - 1 1 Property, plant and equipment 16 7,449,104 6,911,364 7449,004 6,911,364 Deferred tax asset 10 230 - - - - Current liabilities 70,419,063 63,255,851 70,380,865 63,218,997 - LABILTIES - - - - - - - - - - - - | | Note | | | | |
| Cash and cash equivalents 11 37,068,440 46,803,940 37,037,066 46,761,799 Trade and other receivables 12 2,929,534 3,208,714 2,922,939 3,214,000 Other financial assets 13 - 506,701 - 506,701 Deferred acquisition costs 15 459,870 233,042 459,870 233,042 Non-current assets 13 22,511,885 5,592,090 22,511,885 5,592,090 Investment in controlled entities 14 7,449,104 6,911,364 7,449,104 6,911,364 Deferred tax asset 10 230 - - - - Property, plant and equipment 16 7,449,104 6,911,364 29,960,990 12,503,455 Total assets 70,419,063 63,255,851 70,380,865 63,218,997 LIABILITIES Current liabilities - - - - Trade and other payables 17 742,469 685,778 742,470 693,516 Outstanding claims liability | ASSETS | | | | | |
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| Other financial assets 13 566,701 566,701 Deferred acquisition costs 15 459,870 233,042 459,870 233,042 Non-current assets 40,457,844 50,752,397 40,419,875 5,592,090 Other financial assets 13 22,511,885 5,592,090 1 1 Investment in controlled entities 14 - 1 1 Property, plant and equipment 16 7,449,104 6,911,364 7,449,104 6,911,364 Deferred tax asset 10 230 - - - - IABILITIES 70,419,063 63,255,851 70,380,865 63,218,997 14,503,516 Current liabilities 7 742,469 685,778 742,470 693,516 Outstanding claims liability 19 8,428,039 7,451,323 8,428,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability 14,866,151 14,918,338 14,866,152 14,925,671 | Cash and cash equivalents | 11 | 37,068,440 | 46,803,940 | 37,037,066 | 46,761,799 |
| Deferred acquisition costs 15 459,870 233,042 459,870 233,042 Non-current assets 40,457,844 50,752,397 40,419,875 50,715,542 Non-current assets 13 22,511,885 5,592,090 22,511,885 5,592,090 Investment in controlled entities 14 - - 1 1 Property, plant and equipment 16 7,449,104 6,911,364 7,449,104 6,911,364 Deferred tax asset 29,961,219 12,503,454 29,960,990 12,503,455 Total assets 70,419,063 63,255,851 70,380,865 63,218,997 LIABILITIES 742,469 685,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Unearmed premium liability 19 8,428,039 7,451,323 233,0520 237,341 330,520 237,341 Current tax liability 14,866,151 14,918,338 14,866,152 14,925,671 Non-current liabilities 15,235,573 | | | 2,929,534 | | 2,922,939 | |
| Non-current assets 40,457,844 50,752,397 40,419,875 50,715,542 Other financial assets 13 22,511,885 5,592,090 22,511,885 5,592,090 Investment in controlled entities 14 - - 1 1 Property, plant and equipment 16 7,449,104 6,911,364 7,449,104 6,911,364 Deferred tax asset 10 230 - - - - Total assets 70,419,063 63,255,851 70,380,865 63,218,997 12,503,454 LIABILITIES Current liabilities 17 742,469 685,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 5,365,123 6,543,491 5,365,123 6,543,491 - </td <td></td> <td></td> <td>-</td> <td></td> <td>-</td> <td>,</td> | | | - | | - | , |
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| Other financial assets 13 22,511,885 5,592,090 22,511,885 5,592,090 Investment in controlled entities 14 - 1 1 Property, plant and equipment 16 7,449,104 6,911,364 7,449,104 6,911,364 Deferred tax asset 10 230 - 1 1 1 - | | | 40,457,844 | 50,752,397 | 40,419,875 | 50,715,542 |
| Investment in controlled entities 14 - - 1 1 Property, plant and equipment 16 7,449,104 6,911,364 7,449,104 6,911,364 Deferred tax asset 10 230 - - - - 29,961,219 12,503,454 29,960,990 12,503,455 - - Total assets 70,419,063 63,255,851 70,380,865 63,218,997 LIABILITIES - - - 685,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Unearred premium liability 19 8,428,039 7,451,323 8,428,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability - 405 - - Non-current liabilities 14,866,151 14,918,338 14,866,152 14,925,671 Non-current liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,1 | | | | | | |
| Property, plant and equipment 16 7,449,104 6,911,364 7,449,104 6,911,364 Deferred tax asset 10 230 - | | | 22,511,885 | 5,592,090 | 22,511,885 | 5,592,090 |
| Deferred tax asset 10 230 - | | | - | - | 1 | |
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| Total assets 70,419,063 63,255,851 70,380,865 63,218,997 LIABILITIES Current liabilities 17 742,469 685,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Unearned premium liability 19 8,428,039 7,451,323 8,429,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability 14,866,151 14,918,338 14,866,152 14,925,671 Non-current liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 < | | 10 | | | | |
| LIABILITIES 742,469 685,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Unearned premium liability 19 8,428,039 7,451,323 8,428,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability - 405 - - Non-current liabilities - 14,866,151 14,918,338 14,866,152 14,925,671 Non-current liabilities - 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY - - - - - Reserves 22 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 - - - Reserves 22 - (238,624) - - - - - <td></td> <td></td> <td>29,961,219</td> <td>12,503,454</td> <td>29,960,990</td> <td>12,503,455</td> | | | 29,961,219 | 12,503,454 | 29,960,990 | 12,503,455 |
| Current liabilities 742,469 685,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Unearned premium liability 19 8,428,039 7,451,323 8,428,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability 1 - 405 - - Non-current liabilities 14,866,151 14,918,338 14,866,152 14,925,671 Non-current liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves 22 Reserves 22 Acquisition reserve 22 Retained earnings 22 . . . <td>Total assets</td> <td></td> <td>70,419,063</td> <td>63,255,851</td> <td>70,380,865</td> <td>63,218,997</td> | Total assets | | 70,419,063 | 63,255,851 | 70,380,865 | 63,218,997 |
| Trade and other payables 17 742,469 685,778 742,470 693,516 Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Unearned premium liability 19 8,428,039 7,451,323 8,428,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability | LIABILITIES | | | | | |
| Outstanding claims liability 18 5,365,123 6,543,491 5,365,123 6,543,491 Unearned premium liability 19 8,428,039 7,451,323 8,428,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability - 405 - - Non-current liabilities 14,866,151 14,918,338 14,866,152 14,925,671 Non-current liabilities 20 369,422 458,709 369,422 458,709 Total liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members 3,698,980 3,698 | Current liabilities | | | | | |
| Unearned premium liability 19 8,428,039 7,451,323 8,428,039 7,451,323 Provisions 20 330,520 237,341 330,520 237,341 Current tax liability - 405 - - Non-current liabilities - 14,866,151 14,918,338 14,866,152 14,925,671 Non-current liabilities 20 369,422 458,709 369,422 458,709 Total liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members 3,698,980 3,698,980 3,698,980 - Reserves 22 - 23,698,980 3,698,980 - - Retained earnings 22 - 51,484,510 44,418,448 51,446,311 44,135,637 - - - - - - - - Retained earnings 55,183,490 47,878,804 55,145,291 47,834,617 <td>Trade and other payables</td> <td>17</td> <td>742,469</td> <td>685,778</td> <td>742,470</td> <td>693,516</td> | Trade and other payables | 17 | 742,469 | 685,778 | 742,470 | 693,516 |
| Provisions 20 330,520 237,341 330,520 237,341 Current tax liability - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | |
| Current tax liability - 405 - - Non-current liabilities 14,866,151 14,918,338 14,866,152 14,925,671 Provisions 20 369,422 458,709 369,422 458,709 Total liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 - - - - Reserves 22 22 3,698,980 3,698,980 3,698,980 3,698,980 - | | | | | | |
| Non-current liabilities 14,866,151 14,918,338 14,866,152 14,925,671 Provisions 20 369,422 458,709 369,422 458,709 Total liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members 3,698,980 3,698,980 3,698,980 3,698,980 Acquisition reserve 22 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 3,698,980 Retained earnings 51,484,510 44,418,448 51,446,311 44,135,637 55,183,490 47,878,804 55,145,291 47,834,617 | | 20 | 330,520 | | 330,520 | 237,341 |
| Non-current liabilities 20 369,422 458,709 369,422 458,709 Total liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members 3,698,980 | Current tax liability | | | 405 | | |
| Provisions 20 369,422 458,709 369,422 458,709 Total liabilities 15,235,573 15,377,047 15,235,574 15,384,380 Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members 3,698,980 3,698,980 3,698,980 3,698,980 Acquisition reserve 22 - - - - Retained earnings 21 - 55,183,490 47,878,804 55,145,291 47,834,617 | Non ourront lighilition | | 14,866,151 | 14,918,338 | 14,866,152 | 14,925,671 |
| Net assets 55,183,490 47,878,804 55,145,291 47,834,617 EQUITY Reserves attributable to the entity's members Reserves Acquisition reserve 22 22 3,698,980 | | 20 | 369,422 | 458,709 | 369,422 | 458,709 |
| EQUITY Reserves attributable to the entity's members Reserves 22 3,698,980 3,698,980 Acquisition reserve 22 Retained earnings 51,484,510 44,418,448 51,446,311 44,135,637 55,183,490 47,878,804 | Total liabilities | | 15,235,573 | 15,377,047 | 15,235,574 | 15,384,380 |
| Reserves attributable to the entity's members 3,698,980 3,69 | Net assets | | 55,183,490 | 47,878,804 | 55,145,291 | 47,834,617 |
| Reserves 22 3,698,980 <t< td=""><td>EQUITY</td><td></td><td></td><td></td><td></td><td></td></t<> | EQUITY | | | | | |
| Acquisition reserve 22 - (238,624) - - Retained earnings 51,484,510 44,418,448 51,446,311 44,135,637 55,183,490 47,878,804 55,145,291 47,834,617 | | | | | | |
| Retained earnings 51,484,510 44,418,448 51,446,311 44,135,637 55,183,490 47,878,804 55,145,291 47,834,617 | | | 3,698,980 | | 3,698,980 | 3,698,980 |
| 55,183,490 47,878,804 55,145,291 47,834,617 | • | 22 | - | . , | - | - |
| | Retained earnings | | | | | |
| Total equity 55,183,490 47,878,804 55,145,291 47,834,617 | | | 55,183,490 | 47,878,804 | 55,145,291 | 47,834,617 |
| | Total equity | | 55,183,490 | 47,878,804 | 55,145,291 | 47,834,617 |

The above statement of financial position should be read in conjunction with the accompanying notes.

For the year ended 30 June 2011

Consolidated

| | Note | Revaluation reserve | Retained earnings | Acquisition Reserve | Total |
|---|------|---------------------|-----------------------------------|------------------------|----------------------|
| At 1 July 2009 | | 3,698,980 | 39,379,492 | (238,624) | 42,839,848 |
| Profit for the year Other comprehensive income for the year | | - | 5,038,956 - | - | 5,038,956 - |
| Total comprehensive income for the year | | - | 5,038,956 | - | 5,038,956 |
| At 30 June 2010 | | 3,698,980 | 44,418,448 | (238,624) | 47,878,804 |
| Transfer of reserve to retained earnings Prior period minority interest adjustment Profit for the year Other comprehensive income for the year | 22 | - | (238,624) (5,476) 7,310,162 | 238,624 | (5,476) 7,310,162 |
| Total comprehensive income for the year | | - | 7,310,162 | - | 7,310,162 |
| At 30 June 2011 | | 3,698,980 | 51,484,510 | - | 55,183,490 |

| Health Insurance Fund of Australia | Revaluation reserve | Retained earnings | Total |
|--|---------------------|----------------------|----------------|
| At 1 July 2009 | 3,698,980 | 39,133,921 | 42,832,901 |
| Profit for the year Other comprehensive income for the year | - | 5,001,716 - | 5,001,716 - |
| Total comprehensive income for the year | - | 5,001,716 | 5,001,716 |
| At 30 June 2010 | 3,698,980 | 44,135,637 | 47,834,617 |
| Profit for the year Other comprehensive income for the year | - | 7,310,674 - | 7,310,674 - |
| Total comprehensive income for the year | - | 7,310,674 | 7,310,674 |
| At 30 June 2011 | 3,698,980 | 51,446,311 | 55,145,291 |

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Health Insurance Fund of Australia Ltd and its controlled entities Statement of cash flows

For the year ended 30 June 2011

| | | Consoli | dated | ed Health Insura Aust | |
|---|------|--------------|--------------|--------------------------|--------------|
| | Note | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| Cash flows from operating activities | | | | | |
| Premiums received | | 74,250,525 | 64,551,142 | 74,250,525 | 64,551,142 |
| Receipts from customers | | - | 63,695 | - | - |
| Interest and unit distributions received | | 3,831,465 | 1,905,674 | 3,830,186 | 1,904,205 |
| Other revenue received | | 61,223 | 193,419 | 71,511 | 112,948 |
| Amounts received from / (paid to) the Risk | | | | | |
| Equalisation Trust Fund | | (458,281) | (801,759) | (458,281) | (801,759) |
| Rent received | | 289,321 | 307,227 | 289,321 | 307,227 |
| Claims paid | | (62,515,047) | (52,289,363) | (62,515,047) | (52,289,363) |
| Interest and other finance payments | | (288,775) | (238,097) | (288,634) | (237,303) |
| Payments to suppliers and employees | | (7,756,360) | (7,024,726) | (7,754,743) | (6,782,516) |
| Net cash flows from operating activities | 23 | 7,414,071 | 6,667,212 | 7,424,838 | 6,764,581 |
| Cash flows from investing activities | | | | | |
| Payments to acquire financial assets | | (18,826,035) | (112,287) | (18,826,035) | (112,287) |
| Proceeds from sale of financial assets | | 2,462,128 | 250,000 | 2,462,128 | 250,000 |
| Payments for property, plant and equipment | | (826,074) | (453,637) | (826,074) | (453,637) |
| Proceeds from disposal of property, plant | | | | | |
| and equipment | | 40,410 | 38,183 | 40,410 | 31,082 |
| Amounts paid to controlled entities | | - | - | - | (81,269) |
| Net cash flows used in investing activities | | (17,149,571) | (277,741) | (17,149,571) | (366,111) |
| | | | | | |
| Net increase in cash and cash | | | | | |
| equivalents | | (9,735,500) | 6,389,471 | (9,724,733) | 6,398,470 |
| Cash and cash equivalents at beginning of per | riod | 46,803,940 | 40,414,469 | 46,761,799 | 40,363,329 |
| Cash and cash equivalents at end of period | l | 37,068,440 | 46,803,940 | 37,037,066 | 46,761,799 |
| | | | | | |

The above statement of cash flows should be read in conjunction with the accompanying notes.

1 Summary of significant accounting policies

a) General information

Health Insurance Fund of Australia Limited (the Company) is a company limited by guarantee incorporated in Australia. The address of its registered office and principal place of business is disclosed in the corporate information on page 1. The principal activities of the Company and its subsidiaries (the Group) are described in the Directors' Report on page 4.

b) Application of new and revised Accounting Standards

b.1) Standards and Interpretations affecting amounts reported in the current period (and/or prior periods)

The following new and revised Standards and Interpretations have been adopted in the current period and have affected the amounts reported in these financial statements. Details of other Standards and Interpretations adopted in these financial statements but that have had no effect on the amounts reported are set out in section *b.2*.

Standards affecting presentation and disclosure

| Amendments to AASB 7 'Financial Instruments: Disclosure' | The amendments (part of AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') clarify the required level of disclosures about credit risk and collateral held and provide relief from disclosures previously required regarding renegotiated loans. |
|---|--|
| Amendments to AASB 5 'Non-current Assets Held for Sale and Discontinued Operations' | Disclosures in these financial statements have been modified to reflect the clarification in AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project' that the disclosure requirements in Standards other than AASB 5 do not generally apply to noncurrent assets classified as held for sale and discontinued operations. |
| Amendments to AASB 101 'Presentation of Financial Statements' | The amendments (part of AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') clarify that an entity may choose to present the required analysis of items of other comprehensive income either in the statement of changes in equity or in the notes to the financial statements. |
| Amendments to AASB 107 'Statement of Cash Flows' | The amendments (part of AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') specify that only expenditures that result in a recognised asset in the statement of financial position can be classified as investing activities in the statement of cash flows. Consequently, cash flows in respect of development costs that do not meet the criteria in AASB 138 'Intangible Assets' for capitalisation as part of an internally generated intangible asset (and, therefore, are recognised in profit or loss as incurred) have been reclassified from investing to operating activities in the statement of cash flows. |

b.2 Standards and Interpretations adopted with no effect on financial statements

The following new and revised Standards and Interpretations have also been adopted in these financial statements. Their adoption has not had any significant impact on the amounts reported in these financial statements but may affect the accounting for future transactions or arrangements.

b) Adoption of new and revised accounting standards (continued)

b.2 Standards and Interpretations adopted with no effect on financial statements (continued)

| AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project' | Except for the amendments to AASB 5 and AASB 107 described earlier this section, the application of AASB 2009-5 has not had any material effect on amounts reported in the financial statements. |
|--|---|
| AASB 2010-3 'Amendments to Australian Accounting Standards arising from the Annual Improvements Project' | The application of AASB 2010-3 makes amendments to AASB 3(2008) 'Business Combinations' to clarify that the measurement choice regarding non-controlling interests at the date of acquisition is only available in respect of noncontrolling interests that are present ownership interests and that entitle their holders to a proportionate share of the entity's net assets in the event of liquidation. All other types of noncontrolling interests are measured at their acquisition-date fair value, unless another measurement basis is required by other Standards. |
| | |

AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project' Except for the amendments to AASB 7 and AASB 101 described earlier this section, the application of AASB 2010-4 has not had any material effect on amounts reported in the financial statements.

b.3 Standards and Interpretations in issue not yet adopted

| Standard/Interpretation | Effective for annual reporting periods | Expected to be initially applied in the financial year ending |
|--|---|--|
| AASB 124 'Related Party Disclosures' (revised December 2009), AASB 2009-12 'Amendments to Australian Accounting Standards' | 1 January 2011 | 30 June 2012 |
| AASB 9 'Financial Instruments', AASB 2009- 11 'Amendments to Australian Accounting Standards arising from AASB 9' and AASB 2010 7 'Amendments to Australian Accounting Standards arising from AASB 9 (December 2010)' | 1 January 2013 | 30 June 2014 |
| AASB 2009-14 'Amendments to Australian Interpretation – Prepayments of a Minimum Funding Requirement' | 1 January 2011 | 30 June 2012 |
| AASB 2010-5 'Amendments to Australian Accounting Standards' | 1 January 2011 | 30 June 2012 |
| AASB 2010-6 'Amendments to Australian Accounting Standards – Disclosures on Transfers of Financial Assets' | 1 July 2011 | 30 June 2012 |
| AASB 2010-8 'Amendments to Australian Accounting Standards – Deferred Tax: Recovery of Underlying Assets' | 1 January 2012 | 30 June 2013 |
| AASB 10 'Consolidated Financial Statements', AASB 11 'Joint Arrangements', AASB 12 'Disclosure of Interests in Other Entities', AASB 127 'Separate Financial Statements' (2011), AASB 128 'Investments in Associates and Joint Ventures' (2011), and AASB 2011-7 'Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards' | 1 January 2013 | 30 June 2013 |

At the date of authorisation of the financial statements, there were no pronouncements that had been issued by the IASB and IFRIC that had not yet been issued by the AASB.

The financial report complies with Australian Accounting Standards. The financial report also complies with International Financial Reporting Standards (IFRS).

c) Statement of compliance

These financial statements are general purpose financial statements which have been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and comply with other requirements of the law.

The financial statements comprise the consolidated financial statements of the Group and Company.

Accounting Standards include Australian Accounting Standards. Compliance with Australian Accounting Standards ensures that the financial statements and notes of the Company and the Group comply with International Financial Reporting Standards ('IFRS').

The financial statements were authorised for issue by the directors on 19 September 2011.

d) Basis of preparation

This consolidated financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and requirements of the Private Health Insurance Administration Council (PHIAC).

These financial statements have been prepared on a historical cost basis, except for land and buildings and financial assets at fair value through profit and loss, which have been measured at fair value.

All amounts are presented in Australian dollars, which is the Group's functional currency.

e) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its controlled entities as at 30 June each year (the Group). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The financial statements of the controlled entities are prepared for the same reporting period as the parent entity, using consistent accounting policies.

In preparing the consolidated financial statements, all inter-entity balances and transactions, income and expenses and profit and losses resulting from intra-group transactions have been eliminated in full.

Controlled entities are fully consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

Investments in controlled entities held by the Company are accounted for at cost in the separate financial statements of the parent entity less any impairment charges.

f) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Premium Revenue

Premium revenue comprises amounts charged to the policyholders, excluding taxes collected on behalf of third parties.

Premium revenue is recognised in the income statement from the attachment date, over the period of contract on a daily basis. Where time does not approximate the pattern of risk previous claims experience is used to derive the incidence of risk.

The proportion of premium received or receivable not earned in the income statement at the reporting date is recognised in the balance sheet as an unearned premium liability.

Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and the costs incurred or to be incurred in respect of the transaction can be measured reliably. Risks and rewards of ownership are considered passed to the buyer at the time of delivery of the goods to the customer.

Rendering of services

Where the contract outcome can be reliably measured, control of the right to be compensated for the services and the stage of completion can be reliably measured. Stage of completion is measured by reference to the labour hours incurred to date as a percentage of total estimated labour hours for each contract. Where the contract outcome cannot be reliably measured, revenue is recognised only to the extent that costs have been incurred.

Interest

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

g) Claims expense

Claims expense represents payment for claims and the movement in outstanding claims liabilities [Note 1(I)].

h) Risk EqualisationTrust Fund levies / recoveries

Under the provisions of the *Private Health Insurance Act 2007* (Cth), all health insurers must participate in the Risk Equalisation Trust Fund, which charges a levy to all health insurers and shares a proportion of the hospital claims of all persons aged 55 years and over and those memberships with claims in excess of \$50,000 in the current and preceding three quarters to all health insurers.

The amounts payable to and receivable from the Risk Equalisation Trust Fund are determined by the Private Health Insurance Administration Council after the end of each quarter. Estimated provisions for amounts payable and income receivable are recognised on an accrual basis.

i) Acquisition costs

Acquisition costs incurred in obtaining health insurance contracts are deferred and recognised as assets where they can be reliably measured and where it is probable that they will give rise to premium revenue that will be recognised in the income statement in subsequent reporting periods.

Deferred acquisition costs (DAC) includes commission paid to intermediaries and other direct costs incurred in relation to the acquisition or renewal of health insurance contracts. Acquisition costs incurred are amortised in accordance with the expected pattern of the incidence of risk under the health insurance contracts to which they relate. This pattern of amortisation corresponds to the earning pattern of the corresponding premium revenue.

j) Unearned premium liabilities

Unearned premium liability is determined by apportioning the premium written over the period of the policy from date of attachment of risk.

k) Unexpired risk liability

Liability adequacy testing is performed in order to recognise any deficiencies in the income statement arising from the carrying amount of the unearned premium liability less any related deferred acquisition costs and intangible assets not meeting the estimated future claims under current health insurance contracts.

Liability adequacy testing is performed at the level of a portfolio of contracts that are subject to broadly similar risks and are managed together as a single portfolio.

If the present value of the expected future cash flows relating to future claims plus the anticipated administration costs attributable to processing the claims and additional risk margin to reflect the inherent uncertainty in the central estimate, exceeds the unearned premium liability less related intangible assets and related deferred acquisition costs, then the shortfall requires an unexpired risk liability to be recognised.

I) Outstanding claims liability

The liability for outstanding claims is measured as the central estimate of the present value of future projected claims payments and associated claims handling costs in respect of claims reported but not yet paid, claims incurred but not reported (IBNR) and claims incurred but not enough reported (IBNR).

Standard actuarial methods are applied to assess the net central estimate of outstanding claims liabilities. Features and trends of claim experience including claim frequencies, average claim sizes and individual claim estimates are analysed and assumptions about the future are selected. Projected future payments include an allowance for inflation and superimposed inflation and are discounted to present value.

A risk margin is added to the central estimate in determining the outstanding claims liabilities. The risk margin is designed to increase the probability of the outstanding claims liabilities proving ultimately to be adequate.

m) Financial assets at fair value through profit or loss

(i) Financial assets backing health insurance liabilities

Assets backing health insurance liabilities are segregated from other assets.

Financial assets are held to back health insurance liabilities on the basis that these assets are valued at fair value in the balance sheet, and consist of liquid and high quality investments such as cash and fixed income securities.

The management of financial assets and health insurance liabilities are closely monitored to ensure that investments are appropriate, given the expected pattern of future cash flows arising from health insurance liabilities.

Financial assets backing health insurance liabilities are designated at fair value through profit or loss. Initial recognition is at cost and subsequent measurement is at fair value in the balance sheet with any resultant unrealised profits and losses recognised in the income statement.

The Group does not have any other category of investment.

(ii) Determination of fair value

Fair value for the various types of financial assets is determined as follows:

(a) Cash assets - at face value of the amounts deposited;

(b) Listed, government and semi-government securities - by reference to quoted bid price; and

(c) Unlisted securities - based on redemption value per unit as reported by the fund managers using valuation techniques. Such valuation techniques include the use of recent arm's length transactions, reference to other instruments that have substantially the same characteristics, discounted cash flow analysis or any other valuation technique that provides a reliable estimate of prices obtained in actual market transactions.

(iii) Recognition and de-recognition

All purchases and sales of financial assets that require delivery of the asset within the time frame established by regulation or market convention are recognised at trade date, being the date on which the Group commits to buy or sell the asset. In cases where the period between trade and settlement exceeds this time frame, the transaction is recognised at settlement date.

Financial assets are de-recognised when the rights to receive future cash flows from the assets have expired, or have been transferred, and the Group has transferred substantially all risks and rewards of ownership.

n) Investment in controlled entities

Investments in controlled entities are carried at cost, less provision for impairment.

o) Impairment of financial assets

The Group assesses at each balance sheet date whether a financial asset or group of financial assets is impaired.

(i) Financial assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value (because its fair value cannot be reliably measured), the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the current market rate of return for a similar financial asset.

p) Property, plant and equipment

Fixed assets, excluding buildings and freehold land, are depreciated over their estimated useful lives using the reducing balance method. The building is depreciated on a straight line basis to write off the net cost or revalued amount over its expected useful life. Depreciation rates are as follows:

| Freehold buildings | 2.5% |
|---------------------|---------|
| Plant and equipment | 9%- 50% |
| Motor vehicles | 22.5% |

The gain or loss on disposal is calculated as the difference between the carrying amount of the asset at the time of disposal and the net proceeds on disposal.

Buildings and freehold land are valued using the revaluation model whereby measurement subsequent to initial recognition is at fair value at the date of the latest revaluation less any subsequent accumulated depreciation and accumulated impairment losses.

Every third year the valuations are based on external property valuation reports. In the intervening years, valuations are based on management estimates. All properties are valued simultaneously.

When a revaluation increases the carrying value of a property, the increase is credited directly to equity under the heading of revaluation reserve. However, an increase is recognised in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognised in the income statement.

When an asset's carrying amount is decreased as a result of a revaluation, the decrease is recognised in the income statement. However, any decrease is debited directly to equity under the heading of revaluation reserve to the extent of any credit balance existing in the revaluation reserve in respect of that asset.

Any remaining balance on the revaluation reserve is credited to retained earnings when the corresponding property is derecognised.

q) Cash and cash equivalents

Cash and short term deposits in the balance sheet comprise cash at bank and in hand and short term deposits with an original maturity of three months or less.

For the purposes of the cash flow statement, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

r) Receivables

Trade receivables, which generally have 30-90 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts.

Amounts due from policyholders and intermediaries are initially recognised at fair value, being the amounts due. They are subsequently measured at fair value which is approximated to by taking the initially recognised amount and reducing it for impairment as appropriate.

An allowance for doubtful debts is made when there is objective evidence that the entity will not be able to collect the debts. Financial difficulties of the debtor, default payments or debts more than 90 days overdue are considered objective evidence of doubtful debts. Bad debts are written off when identified.

Amounts due under the Federal Government Rebate Incentives Scheme are stated at the net amount expected to be collected.

s) Taxation

(i) Income tax

In accordance with Section 50 - 30 of the *Income Tax Assessment Act 1997* (Cth), the income of the Company is exempt from income tax. The profit of the controlled entity, which is included in the consolidated statements of the Company, has been determined after providing for taxation expense at 30% of the controlled entity's pre-tax operating profit, adjusted for exempt income and non-deductible expenses.

(ii) Deferred tax

Deferred tax is provided in full, using the Balance Sheet approach, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the statement of financial position.

Deferred tax assets and liabilities are recognised at the tax rates expected to apply when the assets are recovered or liabilities are settled. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Current and deferred taxes attributable to amounts recognised directly in equity are recognised in equity.

(iii) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST). Receivables and payables are stated inclusive of GST. The net amount of GST recoverable from, or payable to, the tax authority is included as part of receivables and payables.

Cash flows are included in the cash flow statement on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

t) Impairment of assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Any resultant write-down is recognised as an expense in the reporting period in which it occurs, unless the asset had previously been revalued, in which case the previous revaluation is written back with any excess being expensed.

The recoverable amount is the higher of an asset's fair value, less direct selling costs, and its value in use. In assessing the value-in-use of assets, the relevant cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or company of assets.

For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable operational cash flows (cash generating units).

u) Payables

Trade payables and other payables are carried at amortised costs and represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. Trade payables, generally have 30 - 90 day terms.

v) Employee benefits

Provision is made for employee entitlement benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include wages and salaries, annual leave, rostered days off and long service leave and they are measured at their nominal value, except the liability for long service leave which is measured as the present value of the expected payments to be made in respect of services provided by employees up to the reporting date.

Liabilities arising in respect of wages and salaries, annual leave, sick leave and any other employee benefits expected to be settled within twelve months of the reporting date are measured at their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee benefit liabilities are measured at the present value of the estimated future cash outflow to be made in respect of services provided by employees up to the reporting date. In determining the present value of future cash outflows, the market yield as at the reporting date on national government bonds, which have terms to maturity approximating the terms of the related liability, are used.

w) Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

2 Critical accounting estimates and judgements

Estimates and judgements are made by the Company to arrive at certain key asset and liability amounts disclosed in the financial statements. These estimates and judgements are continually being evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The key areas of significant judgement and the methodologies used to determine key assumptions are set out below.

Uncertainty over estimate of claims expense provision arising from health insurance contracts

Actuarial estimates are obtained after analysis of past claims experience. From these analyses, models of the claim payment process can be established and used to project future payments on claims outstanding at the balance date.

The estimates of outstanding claims obtained in this manner are estimates in the sense that there is a degree of uncertainty as to the difference which will ultimately arise between the estimates and the final result of the experience. This uncertainty arises from four sources:

- (a) the nature of the claims process is not fully understood, it might be that none of the valuation models used is an entirely accurate representation of reality;
- (b) there are components of randomness in the claims process, it is not possible to estimate the parameters of that process with complete precision even if complete confidence were felt in the nature of the model;
- (c) any erroneous data will similarly have introduced uncertainties into the estimates of those parameters;
- (d) even if the parameters could be estimated with precision, it would not be possible to predict outstanding claims with the same precision because of the random component in future experience.

Errors associated with (b) and (d) can be quantified in a formal way (estimation and statistical errors). However a large part of the uncertainty is associated with (a) (model specification error), and it is not possible to quantify this component.

The investigation and application of different models to the data is intended to reduce the model specification error, although the extent to which this is achieved is unknown.

The initial estimates obtained from the calculations are central estimates in the sense that they incorporate no deliberate bias towards over or under estimation. By definition, the estimates are intended to have about an even chance of ultimately turning out to be sufficient.

The nature of health insurance claims is such that the actual value of the liabilities is unknown because claims experience is subject to random fluctuations. The amount of the claim liability cannot be estimated with certainty. Also it is very difficult to determine the central estimate with a reasonable degree of precision. For this reason the inherent uncertainty in the central estimate must also be considered.

The provisions adopted in the Company's accounts are greater than the central estimate and the difference is referred to as a prudential margin. The prudential margin allows for some part of the uncertainties in the claim process and it also ensures that as far as possible that the surplus is not released until it is reasonably certain that the surplus is real.

The estimated liability for outstanding claims has been calculated as the present value of the liability after allowing for:

- (a) future increases prior to payment, due to claims inflation;
- (b) discounting to take into account investment return attributable to the assets backing the provisions during the runoff period;
- (c) expenses associated with administering claims during the run-off period.

Actuarial methods and assumptions

All actuarial methods and assumptions are discussed in Note 3

Allowance for Impairment

The allowance for impairment in investment in subsidiary is calculated using a discounted cash flow valuation model. The valuation model applies an earnings multiple to the forecast cash flows of the business and is subject to a degree of uncertainty.

3 Actuarial methods and assumptions

Claims estimates for the health insurance classes are derived from an analysis of four different actuarial models. Ultimate number of claims incurred are projected based on changes in claimant behaviour over time and past reporting patterns. Payments experience is analysed based on trends in ultimate incurred by month, paid chain ladder, paid per claim incurred and per claim reported. The resulting projected payments from these models are analysed along with benchmarks for average claim size and other statistics, in order to determine the final estimate of outstanding claims. The analysis and projection work is done for three valuation categories i.e. hospital, medical and general (ancillary) and consolidated into two health insurance classes, i.e. hospital including medical and general (ancillary). The exposure period is month of service.

Claims inflation is built into the resulting projected payments, to allow for both general economic inflation and superimposed inflation detected in the modelling of payment experience. Superimposed inflation arises from non-economic factors such as increased use of new medical technologies and changes in claimant behaviour. It is determined separately for each health insurance class.

Projected payments are discounted to allow for the time value of money.

| (i) Assumptions | 20 | 11 | 2010 | | |
|---------------------------------|-----------------------------|-----------------|-----------------------------|-----------------|--|
| a) Inflation and discount rates | Next 12 months % p.a. | Later % p.a. | Next 12 months % p.a. | Later % p.a. | |
| Normal | 3.5% | 3.5% | 3.5% | 3.5% | |
| Superimposed | | 010,0 | | 010 / 0 | |
| Hospital | 1.2% | 1.2% | 3.0% | 3.0% | |
| Medical | 0.0% | 0.0% | 0.0% | 0.0% | |
| General (Ancillary) | 2.0% | 2.0% | 2.0% | 2.0% | |
| Discount rates | 4.8% | 4.8% | 4.5% | 4.5% | |
| | | | | | |
| | | | 2011 | 2010 | |

| b) Weighted average expected term to settlement | | |
|---|---------------|---------------|
| | <u>Months</u> | <u>Months</u> |
| Gross central estimate | 1.42 | 1.43 |
| Risk equalisation recoveries | 1.14 | 1.20 |
| Net central estimate | 1.42 | 1.43 |
| | Percent | Percent |
| c) Claims handling expense rate | 3.5% | 3.5% |
| d) Risk margin | 5.0% | 5.0% |
| e) Average claim size | | |
| Hospital | \$1,557.80 | \$1,501.00 |
| Medical | \$55.90 | \$58.00 |
| General (Ancillary) | \$50.30 | \$50.00 |

3 Actuarial methods and assumptions (continued)

(ii) Processes used to determine assumptions

Average weighted term to settlement

The average term to settlement is calculated separately by class of business based on historic payment patterns.

Future claim reports (IBNR)

Future claim reports are analysed using the ratio of late reported claims to reported claims over future development periods.

Average claim size

Average claim size is a benchmark being the outcome of the month of service blend of actuarial methods described above.

Expense rate

Claims handling expenses were calculated by analysis of the Company's actual expenses from profit and loss statements over the last 12 months.

Discount rates

Discount rates are derived as the one-year forward rates implied by the Commonwealth Government Bond yield curve as at the balance date.

Inflation rates

Economic inflation assumptions have been set by reference to current economic indicators.

Superimposed inflation

Superimposed inflation being the real increase after adjusting for normal inflation, usually due to non-economic effects e.g. changes in / new treatments and increased use of new medical technologies. The superimposed inflation rates assumed considered the Company's own real cost increases.

Sufficiency margin

The inherent uncertainty in the estimated claim liability means that there is a range of possible outcomes. An analysis of the variation of the expected results lead to adoption of a 7.5% co-efficient of variation (6.0% for 1-month hindsight valuations) and the lognormal distribution. This distribution is then used to calculate the risk margin required to increase the level of sufficiency of the central estimate from 50% to 80%.

3 Actuarial methods and assumptions (continued)

(iii) Sensitivity analysis - insurance contracts

The Company conducts sensitivity analyses to quantify the exposure risk of changes in the key underlying variables and assumptions, as described above. The movement in any key variable will impact the performance and equity of the Company.

The tables below describe how a change in each assumption will affect the insurance liabilities and hence the profit / (loss) and the equity both gross and net of risk equalisation.

| Variable | Impact of movement in variable |
|--|---|
| Average weighted term to settlement | Does not directly affect the insurance liabilities. |
| Number of late reported claims | Used to determine the level of claims incurred but not reported (IBNR). An increase or decrease in lodgements have a corresponding impact on claims expense. |
| Expense rate | An increase or decrease in the expense rate assumption has a corresponding impact on claims expense. |
| Discount rate | The insurance liabilities are calculated by reference to expected future payments, discounted for the time value of money. An increase or decrease in the assumed rate of discount has an opposing impact on claims expense. |
| Inflation and superimposed inflation rates | Expected future payments are inflated to take account of both economic and non-economic inflationary pressures as described above under assumptions. An increase or decrease in the normal and / or superimposed inflation rate assumptions has a corresponding impact on claims expense. |
| Sufficiency margin | An increase or decrease in the coefficient of variation has a corresponding impact of the sufficiency margin and hence on the actuarial provision. |
| Average claim sizes | Average claim size is determined by the valuation, see above, and is used as a benchmark. Hence it is not sensitivity tested. |

3 Actuarial methods and assumptions (continued)

Impact of changes in key variables

| | | Increase / (decrease) in profit and equity (\$) | | | | |
|--|----------------------|---|--------------------------|----------------------------|--------------------------|--|
| | | 20 | 11 | 2010 | | |
| Variable | Movement in variable | Gross of risk equalisation | Net of risk equalisation | Gross of risk equalisation | Net of risk equalisation | |
| Future interest rates | 1% decrease | (5,933) | (6,020) | (7,406) | (7,543) | |
| | 1% increase | 6,007 | 6,095 | 7,315 | 7,450 | |
| Future inflation rates | 1% decrease | 5,070 | 5,144 | 5,920 | 6,030 | |
| | 1% increase | (5,012) | (5,177) | (5,884) | (5,992) | |
| Superimposed inflation | 1% decrease | 2,987 | 3,031 | 3,372 | 3,435 | |
| | 1% increase | (3,005) | (3,049) | (3,350) | (3,412) | |
| Adopted reporting rates | 1% decrease | 5,113 | 5,188 | 5,260 | 5,357 | |
| | 1% increase | (5,151) | (5,227) | (5,260) | (5,357) | |
| Incurred cost of latest two service months | 1% decrease | 124,273 | 126,098 | 104,633 | 106,570 | |
| | 1% increase | (124,273) | (126,098) | (104,633) | (106,570) | |
| Sufficiency margin | 1% decrease | 50,364 | 51,103 | 61,570 | 62,711 | |
| | 1% increase | (50,364) | (51,103) | (61,570) | (62,711) | |
| Claims management expense | 1% decrease | 50,311 | 51,050 | 61,262 | 62,397 | |
| | 1% increase | (50,311) | (51,050) | (61,262) | (62,397) | |

4 Risk management

The Group's financial condition and operating activities are affected by a number of key financial risks including interest rate risk, credit risk, market risk, liquidity risk and fiscal risk and non-financial risks including insurance risk, compliance risk and operational risk. The Group's policies and procedures in respect of managing financial and insurance risks are set out in this note.

a) Corporate governance framework

The Board of Directors of the Company is responsible for the corporate governance of the Group. The Board of Directors of the Company determines the Group's overall risk appetite and approves the management strategies, policies and practices to ensure that risks, including compliance risks, are identified and managed within the context of this appetite.

The Audit and Risk Committee is a sub-committee of the Board of Directors of the Company.

PricewaterhouseCoopers, the Company's outsourced internal auditor, operates under a charter adopted by the Board. It is the Board's responsibility to ensure that an effective internal control framework exists within the Group. This includes internal controls to deal with both the effectiveness and efficiency of significant business processes, together with the safeguarding of assets, the maintenance of proper accounting records, the reliability of financial information as well as non-financial considerations such as the benchmarking of operational key performance indicators.

The Audit and Risk Committee is responsible for:

- (1) monitoring the Risk Management Plan;
- (2) reviewing the audit plans of the internal and external auditor;
- (3) monitoring and appraising the activities of the internal and external auditor;
- (4) recommending the appointment of the external auditor, and reviewing and recommending the adoption of the statutory accounts to the Board.

The Board has appointed itself as the Investment Committee. The Board is responsible for determining investment policy and reviewing investment performance, having regard to advice from the Audit and Risk Committee. The Board utilises specialised investment management services for the management of the investment portfolio.

The Nomination and Remuneration Committee is a sub-committee of the Board of Directors of the Company. The Nomination and Remuneration Committee is responsible for succession planning and for reviewing performance and compensation arrangements for the directors and key management personnel.

The Board is responsible for ensuring that management's objectives and activities are aligned with the expectations and risks identified by the Board. The Board has a number of mechanisms in place to ensure this is achieved. In addition to the establishment of the Committee referred to above, these mechanisms include the following:

- (1) approval of the strategic agenda, which encompasses the Group's vision, mission and strategy, that is designed to meet stakeholders' needs and manage business risk;
- (2) implementation of operating plans and budgets by management and monitoring of progress against budget by the Board which includes the establishment and monitoring of key performance indicators (both financial and nonfinancial) for all significant business processes.

b) Capital management framework

Capital comprises the total equity as reflected in the balance sheet. The Company operates within the regulatory environment established by the *Private Health Insurance Act 2007* (Cth) (the "Act"). The regulatory body for the Private Health Insurance industry is the Private Health Insurance Council ("PHIAC"). the Company is subject to the Solvency and Capital Adequacy Standards applied by the Act and regulated by PHIAC. the Company is required to submit quarterly returns to PHIAC as well as an annual audited return that is used to establish whether the Company complies with the standards. the Company has exceeded the required Solvency and Capital Adequacy reserves throughout the year.

Health Insurance Fund of Australia Ltd and its controlled entities Notes to the financial statements 30 June 2011

4 Risk management (continued)

The Company makes use of the Financial Condition Report ("FCR") prepared by its Appointed Actuary to inform the Board of Directors about decisions on capital management issues. The FCR is a medium term projection of the overall financial position of the business under a variety of economic and operating scenarios, allowing for new business. The FCR considers a number of key performance indicators in addition to solvency and capital requirements. The FCR enables the Company to assess a range of risks to which the business is exposed, their evolution over time, and the impact of the mitigating actions that might be taken.

Other tools the Company utilises to manage its capital requirements are the annual premium submission to the Department of Health and Ageing, forecasts, the annual budget and monthly management accounts. The annual premium submission considers the financial impact of the Company's plans over the next two years and the impact on capital adequacy and solvency. The annual premium submission, which is reviewed by the Company's Appointed Actuary, is approved by the Minister for Health and Ageing.

c) Insurance risk - health insurance activities

The Company's insurance activities primarily involve the underwriting of risks and claim management. The Company employs a disciplined approach to underwriting and risk management that emphasises maximising member benefits rather than a premium, volume or market share oriented approach.

(i) Risk management objectives and policies for mitigating insurance risk

The risk management activities include prudent underwriting, pricing, acceptance and management of risk process, together with claim management, reserving and investment. The objective of these disciplines is to enhance the financial performance of the Company's overall health insurance operations.

The key policies in place to mitigate risks arising from writing health insurance contracts include the following:

- (a) the maintenance and use of management information systems that provide up-to-date, reliable data on the risks to which the business is exposed at any point in time;
- (b) the use of actuarial models based on historical data to calculate premiums and monitor claims patterns;
- (c) the mix of assets invested in is matched to the term of the insurance liabilities to maximise the investment performance;
- (d) the diversification of business over two classes of insurance and a large number of uncorrelated individual risks seeks to reduce variability in loss experience.

(ii) Terms and conditions of health insurance business

The terms and conditions attaching to health insurance contracts affect the level of insurance risk accepted by the Company. There are no special terms and conditions in any non-standard contracts that have a material impact on the financial statements.

(iii) Concentration of insurance risk

The Company's exposure is concentrated in Western Australia where 94% of its policy holders reside. This concentration risk will change as the Company expands its business in other States and Territories.

(iv) Claims management and claims provisioning risks

The Company's approach to determining the outstanding claims liability is set out in Note 3. The Company's Appointed Actuary determines the Company's outstanding claims liability, that is reported at balance date, using approved actuarial methodology.

4 Risk management (continued)

d) Risk equalisation risk

PHIAC administers the Risk Equalisation Trust Fund ("RETF") in terms of the *Private Health Insurance Act 2007* (Cth). All private health insurance funds in Australia are required to submit their quarterly eligible claims data to PHIAC for inclusion in an age based and high cost claims pool. The pool is divided by the total number of single equivalent units ("SEU's") across all funds. The SEU rate is then applied to the number of SEU's in the fund and compared to the fund's actual risk equalisation eligible claims for the quarter. Each fund then either contributes their shortfall to or receives a payment for their surplus from the RETF. This arrangement spreads the risk of high cost claims and higher claiming older members across all funds in each defined RETF juristriction in Australia.

Health Insurance Fund of Australia Ltd and its controlled entities Notes to the financial statements

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30 June 2011

| 5 Premium revenue | Consolidated and Health Insurance Fund of Australia | | | |
|---|--|-------------------------|-------------------------|--|
| | Hospital Tables \$ | General Tables \$ | Total \$ | |
| Premium revenue has been determined after including: | | | | |
| 2011 premium revenue | | | | |
| Premiums received including Federal Government rebates +/- premiums in arrears | 47,858,712 (72,674) | 26,391,813 (38,600) | 74,250,525 (111,274) | |
| +/- unearned premium liability +/- amount receivable from the Federal Government Rebate | (661,109) | (312,973) | (974,082) | |
| Incentives Scheme | 189,569 | 104,536 | 294,105 | |
| Total premium revenue | 47,314,498 | 26,144,776 | 73,459,274 | |
| 2010 premium revenue | | | | |
| Premiums received including Federal Government rebates +/- premiums in arrears | 41,614,227 | 22,936,915 | 64,551,142 | |
| +/- unearned premium liability | (8,099) (521,599) | (2,600) (251,774) | (10,699) (773,373) | |
| +/- amount receivable from the Federal Government Rebate Incentives Scheme | 187,396 | 103,402 | 290,798 | |
| Total premium revenue | 41,271,925 | 22,785,943 | 64,057,868 | |

| 6 Investment income (net) | Health Insurance Fu Consolidated Australia | | | |
|---------------------------|---|------------|------------|------------|
| | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| Investment income | 3,389,611 | 2,355,322 | 3,388,332 | 2,353,853 |

Investment income includes interest income and distribution income from unit trust investments.

| 7 Other income | Consoli | dated | Health Insurar Austra | |
|---|---------|---------|--------------------------|---------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Profit from sale of property, plant and equipment | 5,568 | _ | 5,568 | 6,772 |
| Rental revenue | 289,321 | 307,227 | 289,321 | 307,227 |
| Other revenue | 79,062 | 254,500 | 80,469 | 189,464 |
| | 373,951 | 561,727 | 375,358 | 503,463 |

Health Insurance Fund of Australia Ltd and its controlled entities Notes to the financial statements

30 June 2011

| 8 Net Claims incurred | Consolidated and Health Insurance Fund of Australia | | | | |
|--|--|-------------|------------|--|--|
| | Current year | Prior years | Total | | |
| 2011 | \$ | \$ | \$ | | |
| Gross claims expense | | | | | |
| Gross claims incurred - undiscounted | 61,715,335 | (336,826) | 61,378,509 | | |
| Discount movement | (29,353) | 31,751 | 2,398 | | |
| | 61,685,982 | (305,075) | 61,380,907 | | |
| Risk equalisation expense | | | | | |
| Risk equalisation expense - undiscounted | 728,258 | (51,875) | 676,383 | | |
| Discount movement | (345) | 543 | 198 | | |
| | 727,913 | (51,332) | 676,581 | | |
| Net claims incurred | 62,413,895 | (356,407) | 62,057,488 | | |
| 2010 | | | | | |
| Gross claims expense | | | | | |
| Gross claims incurred - undiscounted | 54,833,129 | (1,370,421) | 53,462,708 | | |
| Discount movement | (33,965) | 19,583 | (14,382) | | |
| | 54,799,164 | (1,350,838) | 53,448,326 | | |
| Risk equalisation revenue | | | | | |
| Risk equalisation revenue - undiscounted | 1,198,913 | 137,737 | 1,336,650 | | |
| Discount movement | (543) | (153) | (696) | | |
| | 1,198,370 | 137,584 | 1,335,954 | | |
| Net claims incurred | 55,997,534 | (1,213,254) | 54,784,280 | | |

Current year amounts relate to risks borne in the current financial year. Prior period amounts relate to a reassessment of the risks borne in all previous financial years.

For prior years, the movement in claims management expense allowance over the year is disregarded for consistency with the income statement. The Company values are the same as the consolidated values.

| | Consolidated | | Health Insurance Fund of Australia | |
|--|--------------|-------------|---------------------------------------|-------------|
| 9 Other expenses | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| a) Other operating expenses | | | | |
| Loss from write-off of property, plant & | | | | |
| equipment | - | 85,090 | - | - |
| Commission | 217,200 | 188,959 | 217,200 | 188,959 |
| Information technology | 427,817 | 338,029 | 427,817 | 338,029 |
| Depreciation | 253,492 | 191,112 | 253,492 | 188,568 |
| Impairment of investment in and receivable | | | | |
| from a subsidiary | - | - | - | 65,420 |
| Impairment / (reversal of impairment) | - | (183,841) | - | - |
| Post-employment benefits | 351,008 | 306,428 | 351,008 | 303,462 |
| Other employee benefits | 3,437,762 | 3,122,863 | 3,437,762 | 3,063,643 |
| Legal fees | 31,999 | 121,051 | 31,503 | 120,212 |
| Postage and telephone | 210,481 | 226,108 | 210,500 | 223,614 |
| Printing and stationery | 90,089 | 132,849 | 90,089 | 132,849 |
| Rental and property expenses | 116,706 | 134,704 | 116,706 | 103,658 |
| Advertising | 1,806,329 | 1,541,424 | 1,806,329 | 1,540,398 |
| Other expenses | 899,773 | 871,883 | 899,777 | 762,026 |
| | 7,842,656 | 7,076,659 | 7,842,183 | 7,030,838 |
| Less: Acquisition expenses | (4,087,477) | (3,368,786) | (4,087,477) | (3,368,786) |
| Claims handling expenses | (1,194,519) | (1,202,405) | (1,194,519) | (1,202,405) |
| | 2,560,660 | 2,505,468 | 2,560,187 | 2,459,647 |

Consolidated

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Health Insurance Fund of

9 Other expenses (continued)

| | | | Australia | |
|-----------------------------|-----------|-----------|-----------|-----------|
| b) Finance costs | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Financial charges and taxes | 288,775 | 238,097 | 288,634 | 237,303 |
| Less: Acquisition expenses | (147,604) | (120,601) | (147,604) | (120,601) |
| Claims handling expenses | (125,613) | (98,444) | (125,613) | (98,444) |
| | 15,558 | 19,052 | 15,417 | 18,258 |

| | Consolidated | | Health Insurance Fund of Australia | |
|---|--------------------------|--------------------------|---------------------------------------|--------------------------|
| | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| 10 Income tax | | | | |
| Income tax expense Current tax Deferred tax Total tax (benefit) / expense charged to income statement | - (230) (230) | 3,935 | - - - | - |
| Reconciliation between net profit before tax and tax expense | | | | |
| Profit before income tax expense | 7,309,932 | 5,042,891 | 7,310,674 | 5,001,716 |
| Tax at the Australian tax rate of 30% (2010: 30%) Exempt income of parent entity | 2,192,980 (2,193,202) | 1,512,867 (1,500,515) | 2,193,202 (2,193,202) | 1,500,515 (1,500,515) |
| | (222) | 12,352 | - | - |
| Deferred tax liability not recognised on gain in subsidiary Provision for impairment | (8) | 11,210 (19,627) | - | - |
| Tax (benefit) / charge for the year | (230) | 3,935 | - | - |

30 June 2011

| | | Consoli | dated | Health Insura Austr | |
|---------------------------------------|------------------|--|---|---|---|
| 11 Cash and | cash equivalents | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| Cash on h Cash at ba Short-term | ank and on call | 18,012 5,040,060 <u>32,010,368</u> 37,068,440 | 17,955 4,382,130 42,403,855 46,803,940 | 18,012 5,008,686 32,010,368 37,037,066 | 17,955 4,339,989 42,403,855 46,761,799 |

| | Consolidated | | Health Insurance Fund of Australia | |
|---|---|---|---|--|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| ceivables | | | | |
| rrent | | | | |
| miums in arrears | 262,059 | 374,001 | 262,059 | 374,001 |
| ounts due from the Risk Equalisation | | | | |
| st Fund | - | 200,375 | - | 200,375 |
| estment income receivable | 115,320 | 557,174 | 115,320 | 557,174 |
| ounts due from the Federal Government | | | | |
| pate Incentives Scheme | 2,096,198 | 1,802,093 | 2,096,198 | 1,802,093 |
| ounts receivable from controlled entities | - | - | 7,260 | 238,740 |
| pairment | - | - | - | (231,480) |
| rent tax receivable | 3,000 | - | - | - |
| er amounts receivable | 452,957 | 275,071 | 442,102 | 273,097 |
| mmercial loan receivable from controlled entity | - | - | - | 381,137 |
| pairment | | - | <u> </u> | (381,137) |
| | 2,929,534 | 3,208,714 | 2,922,939 | 3,214,000 |
| | rrent miums in arrears ounts due from the Risk Equalisation st Fund estment income receivable ounts due from the Federal Government bate Incentives Scheme ounts receivable from controlled entities airment rent tax receivable er amounts receivable nmercial Ioan receivable from controlled entity | 2011 \$ ceivables rrent miums in arrears 262,059 ounts due from the Risk Equalisation st Fund - estment income receivable 115,320 ounts due from the Federal Government - oate Incentives Scheme 2,096,198 ounts receivable from controlled entities - airment - rent tax receivable 3,000 er amounts receivable from controlled entity - nmercial loan receivable from controlled entity - | 20112010\$ <t< td=""><td>ConsolidatedAustra201120102011\$\$\$rent\$\$miums in arrears262,059374,001262,059ounts due from the Risk Equalisation-200,375-st Fund-200,375-ounts due from the Federal Government115,320557,174115,320ounts due from the Federal Government2,096,1981,802,0932,096,198ounts receivable from controlled entitiesrent tax receivable3,000er amounts receivable from controlled entitiesnmercial loan receivable from controlled entities</td></t<> | ConsolidatedAustra201120102011\$\$\$rent\$\$miums in arrears262,059374,001262,059ounts due from the Risk Equalisation-200,375-st Fund-200,375-ounts due from the Federal Government115,320557,174115,320ounts due from the Federal Government2,096,1981,802,0932,096,198ounts receivable from controlled entitiesrent tax receivable3,000er amounts receivable from controlled entitiesnmercial loan receivable from controlled entities |

The commercial loan receivable from controlled entity represented working capital loans extended to Maximeyes Optical Unit Trust (MaximEyes) and was fully provided against for impairement at 30 June 2010.
| | | Consol | Consolidated | | ance Fund of ralia |
|----|--|--|-------------------------------------|---------------------------------------|-------------------------------------|
| 13 | Other financial assets | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| | Current Government bonds | <u> </u> | 506,701 | | 506,701 |
| | Non-current Held to maturity investments (i) Investment in unit trusts (ii) | 3,772,095 <u>18,739,790</u> 22,511,885 | 3,592,966 1,999,124 5,592,090 | 3,772,095 18,739,790 22,511,885 | 3,592,966 1,999,124 5,592,090 |

(i) Held to maturity investments include interest bearing financial assets that carry interest at variable rates. The weighted average interest rate of those assets is 7.19% (2010: 4.32 %) per annum.

(ii) The group holds investments in unit trusts carried at fair value through profit or loss (FVTPL).

| | | Consolidated | | Health Insurance Fund of Australia | |
|---|------|--------------|------------|---------------------------------------|-----------------------------|
| | | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| 14 Investments in controlled entities | | | | | |
| Subordinated Ioan - Maximeyes Optical Unit Trust 51 "A" class units in unit trust - Maximeyes | (i) | - | - | - | 200,000 |
| Optical Unit Trust | (ii) | - | - | - | 51 |
| 49 "B" class units in unit trust - Maximeyes Optical Unit Trust | (ii) | | | | 244,620 |
| Maximeyes Optical Unit Trust Impairment | | - | - | - | 444,671 (444,671) |
| HIF Financial Services Pty Ltd | _ | - | | 1 | 1 |
| | _ | - | - | 1 | 1 |

The subsidiary companies are 100% owned by Health Insurance Fund of Australia Limited.

(i) The subordinated loan did not bear interest, did not have a repayment term and a provision for impairment had been made for the full amount of the loan. The Company has forgiven the loan during the current year.

(ii) The investment in Maximeyes Optical Unit Trust, which ceased trading in August 2009 and was fully impaired at 30 June 2010, was written off during the current year.

| | Consolidated | | Health Insurance Fund of Australia | |
|---|--------------|-------------|---------------------------------------|-------------|
| 15 Deferred acquisition costs | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Deferred acquisition costs at 1 July | 233,042 | 273,724 | 233,042 | 273,724 |
| Acquisition costs deferred | 4,235,081 | 3,489,387 | 4,235,081 | 3,489,387 |
| Amortisation charged against income statement | (4,008,253) | (3,530,069) | (4,008,253) | (3,530,069) |
| Deferred acquisition costs at 30 June | 459,870 | 233,042 | 459,870 | 233,042 |

| Consolidated | | Health Insurance Fund of Australia | |
|---|---|--|---|
| 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| | | | |
| 5,185,000 965,000 48,250 567,885 | 5,185,000 965,000 24,125 33,930 | 5,185,000 965,000 48,250 567,885 | 5,185,000 965,000 24,125 33,930 |
| 6,669,635 | 6,159,805 | 6,669,635 | 6,159,805 |
| 1,520,224 878,523 | 1,417,623 780,849 | 1,520,224 878,523 | 1,417,623 780,849 |
| 641,701 | 636,774 | 641,701 | 636,774 |
| 178,970 41,202 | 160,316 45,531 | 178,970 41,202 | 160,316 45,531 |
| 137,768 | 114,785 | 137,768 | 114,785 |
| 7,449,104 | 6,911,364 | 7,449,104 | 6,911,364 |
| | 2011 \$ 5,185,000 965,000 48,250 567,885 6,669,635 1,520,224 878,523 641,701 178,970 41,202 137,768 | 2011 2010 \$ \$ 5,185,000 5,185,000 965,000 965,000 965,000 965,000 48,250 24,125 567,885 33,930 6,669,635 6,159,805 1,520,224 1,417,623 878,523 780,849 641,701 636,774 178,970 160,316 41,202 45,531 137,768 114,785 | Consolidated Austr 2011 2010 2011 \$ \$ \$ 5,185,000 5,185,000 5,185,000 965,000 965,000 965,000 965,000 965,000 965,000 48,250 24,125 48,250 567,885 33,930 567,885 6,669,635 6,159,805 6,669,635 1,520,224 1,417,623 1,520,224 878,523 780,849 878,523 641,701 636,774 641,701 178,970 160,316 178,970 41,202 45,531 41,202 137,768 114,785 137,768 |

The basis of valuation for land and buildings is the fair value based on existing use. The Company's Board of Directors is of the opinion that this basis provides a reasonable estimate of recoverable amount. There was a revaluation of the Company's freehold land and buildings in May 2009. The valuation was based on the fair market value of the two properties at that date and was conducted in accordance with independent valuations. The valuation was performed by Steven L Kish who is a Certified Practising Valuer (Licensed Valuer # 498). Management does not believe that the fair market value of the properties has changed materially since the May 2009 valuation. The historic cost of the revalued land and buildings was \$2,501,645.

On 7 April 2008 the Company acquired land at a cost of \$2,068,152. The fair value of this land was increased to \$2,150,000 as a result of the independant valuation in May 2009 referred to above. It is management's intention to redevelop a commercial property on this land for use by the Company as its head office and to earn rental income in the future. Construction is expected to commence within the next 3 months and be completed within 18 months. Until the redevelopment is complete all costs related to the development will be capitalised as capital work in progress.

16 Property, plant and equipment (continued)

Carrying amount at 30 June 2010

| | Land & Buildings \$ | Capital Work in Progress \$ | Office Furniture & Equipment \$ | Motor Vehicles \$ | Total \$ |
|-------------------------------------|---------------------------|--------------------------------------|--|-------------------------|-------------|
| Reconciliation of property, plant a | nd equipment 2 | 011 - consolida | ited | | |
| Carrying amount at 1 July 2010 | 6,125,875 | 33,930 | 636,774 | 114,785 | 6,911,364 |
| Revaluation | - | - | - | - | - |
| Additions | - | 533,955 | 199,039 | 93,080 | 826,074 |
| Disposals | - | - | - | (34,430) | (34,430) |
| Assets written off during the year | - | - | (412) | - | (412) |
| Depreciation expense | (24,125) | <u> </u> | (193,700) | (35,667) | (253,492) |
| Carrying amount at 30 June 2011 | 6,101,750 | 567,885 | 641,701 | 137,768 | 7,449,104 |
| Reconciliation of property, plant a | nd equipment 2 | 010 - consolida | ited | | |
| Carrying amount at 1 July 2009 | 6,150,000 | - | 443,571 | 95,519 | 6,689,090 |
| Revaluation | - | - | - | - | - |
| Additions | - | 33,930 | 333,818 | 85,889 | 453,637 |
| Disposals | - | - | (86,779) | (33,217) | (119,996) |
| Assets written off during the year | - | - | (3,277) | - | (3,277) |
| Impairment* | - | - | 83,022 | - | 83,022 |
| Depreciation expense | (24,125) | | (133,581) | (33,406) | (191,112) |

Reconciliation of property, plant and equipment 2011 - Health Insurance Fund of Australia

6,125,875

| Carrying amount at 1 July 2010 | 6,125,875 | 33,930 | 636,774 | 114,785 | 6,911,364 |
|------------------------------------|-----------|---------|-----------|----------|-----------|
| Revaluation | - | - | - | - | - |
| Additions | - | 533,955 | 199,039 | 93,080 | 826,074 |
| Disposals | - | - | - | (34,430) | (34,430) |
| Assets written off during the year | - | - | (412) | - | (412) |
| Depreciation expense | (24,125) | | (193,700) | (35,667) | (253,492) |
| Carrying amount at 30 June 2011 | 6,101,750 | 567,885 | 641,701 | 137,768 | 7,449,104 |

33,930

636,774

114,785

6,911,364

Reconciliation of property, plant and equipment 2010 - Health Insurance Fund of Australia

| Carrying amount at 1 July 2009 | 6,150,000 | - | 436,299 | 84,306 | 6,670,605 |
|------------------------------------|-----------|--------|-----------|----------|-----------|
| Revaluation | - | - | - | - | - |
| Additions | - | 33,930 | 333,818 | 85,889 | 453,637 |
| Disposals | - | - | - | (22,695) | (22,695) |
| Assets written off during the year | - | - | (1,615) | - | (1,615) |
| Depreciation expense | (24,125) | | (131,728) | (32,715) | (188,568) |
| Carrying amount at 30 June 2010 | 6,125,875 | 33,930 | 636,774 | 114,785 | 6,911,364 |

* The impairment loss previously recorded in MaximEyes was reversed in the prior year on disposal of the assets.

30 June 2011

| | Consolidated | | Health Insurance Fund Australia | |
|--|--------------|---------|------------------------------------|---------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| 17 Trade and other payables | | | | |
| Amounts due to the Risk Equalisation | | | | |
| Trust Fund | 62,150 | - | 62,150 | - |
| Trade payables | 378,037 | 322,015 | 378,037 | 317,652 |
| Other creditors | 302,282 | 363,763 | 302,283 | 373,689 |
| Amounts payable to controlled entities | | - | | 2,175 |
| | 742,469 | 685,778 | 742,470 | 693,516 |

The average credit period on purchases is 30 days. No interest is charged on the trade payables for the first 30 days from the date of the invoice.

| | | Consolidated | | Health Insurance Fund Australia | |
|---|-----------------|---------------------------------|---------------------------------|------------------------------------|---------------------------------|
| | | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| 18 Outstanding claims liability | | | | | |
| a) Outstanding claims liability | | | | | |
| Central estimate Discount to present value | (A) | 4,967,488 (27,343) | 6,156,660 (32,294) | 4,967,488 (27,343) | 6,156,660 (32,294) |
| Claims handling costs Risk margin | (B) (C) | 4,940,145 170,188 254,790 | 6,124,366 210,088 209,037 | 4,940,145 170,188 254,790 | 6,124,366 210,088 209,037 |
| Gross outstanding claims liability | | 5,365,123 | 6,543,491 | 5,365,123 | 6,543,491 |
| Gross claims incurred - undiscounted | (A)+(B)+(C) | 5,392,466 | 6,575,785 | 5,392,466 | 6,575,785 |
| b) Reconciliation of movement in disco outstanding claims liability | unted | | | | |
| Brought forward | (D) | 6,543,491 | 5,212,134 | 6,543,491 | 5,212,134 |
| Effect of changes in assumptions Increase in claims incurred / recoveries | | (323,959) | (1,225,448) | (323,959) | (1,225,448) |
| anticipated over the year | | 5,365,126 | 6,543,491 | 5,365,126 | 6,543,491 |
| Incurred claims recognised in income statement | (E) | 5,041,167 | 5,318,043 | 5,041,167 | 5,318,043 |
| Claim payments / recoveries during the | year (F) | 6,219,535 | 3,986,686 | 6,219,535 | 3,986,686 |
| Carried forward | (D)+(E)-(F) | 5,365,123 | 6,543,491 | 5,365,123 | 6,543,491 |

c) Claims development tables

The claims development table is not required where uncertainty about amount and timing is typically resolved within one year. As greater than 99.9% of the Company's claims are resolved within one year, the claims development table has not been included.

d) Risk margins

Uncertainty was analysed for each portfolio taking into account potential uncertainties relating to the actuarial models and assumptions, the data quality, the health insurance environment and the impact of legislative reform. As the Company is a single portfolio comprising two correlated classes of risk, no allowance is made for diversification when setting the risk margin. The risk margin applied to increase the level of adequacy of the central estimate to 80% is 5.0%

| | Consolidated | | Health Insurance Fund of Australia | |
|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| 19 Unearned premium liability | | | | |
| Unearned premium liability at beginning of the period Deferral of premiums on contracts paid in the period Earning of premiums paid in previous periods | 7,451,323 8,428,039 (7,451,323) | 6,676,577 7,451,323 (6,676,577) | 7,451,323 8,428,039 (7,451,323) | 6,676,577 7,451,323 (6,676,577) |
| Unearned premium liability at the end of the period | 8,428,039 | 7,451,323 | 8,428,039 | 7,451,323 |
| | Consoli | dated | Health Insural Austra | |

| | Consolidated | | Australia | |
|---|--------------|---------|-----------|---------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| 20 Provisions for employee entitlements | | | | |
| Current | | | | |
| Annual leave | 181,501 | 164,156 | 181,501 | 164,156 |
| Long service leave | 149,019 | 73,185 | 149,019 | 73,185 |
| | 330,520 | 237,341 | 330,520 | 237,341 |
| Non-current | | | | |
| Long service leave | 43,165 | 63,066 | 43,165 | 63,066 |
| Company directors' retirement | 326,257 | 395,643 | 326,257 | 395,643 |
| | 369,422 | 458,709 | 369,422 | 458,709 |

Company directors' retirement liability represents monies held in an AMP Linked Investment Plan. These monies are held jointly in the Company's name and the individual director's name and may be paid out at the discretion of the Company's Board upon retirement by a director of the Company. An equal and opposite receivable has been recognised as an asset, included in "Investment in unit trusts" (refer Note 13).

30 June 2011

| | | Consoli 2011 \$ | dated 2010 \$ | Health Insurat Austr 2011 \$ | |
|----|---|-----------------------|----------------------------|---------------------------------------|----------------------|
| 21 | Unexpired risk liability | | | | |
| | (a) Unexpired risk liability Unexpired risk liability opening balance Recognition / (release) of unexpired risk liability in the period | - | - | - | - |
| | Unexpired risk liability closing balance | - | - | - | - |
| | (b) Calculation of deficiency | | | | |
| | Unearned premium liability Less: related deferred acquisition costs | 8,428,038 459,870 | 7,451,323 233,042 | 8,428,038 459,870 | 7,451,323 233,042 |
| | | 7,968,168 | 7,218,281 | 7,968,168 | 7,218,281 |
| | Central estimate of present value of expected future cash flows arising from future claims including risk equalisation and policy handling | | | | |
| | expenses Risk margin | 7,526,458 376,323 | 6,874,553 343,728 | 7,526,458 376,323 | 6,874,553 343,728 |
| | 5 | 7,902,781 | 7,218,281 | 7,902,781 | 7,218,281 |
| | Unexpired risk liability | | - | | - |

The liability adequacy test identified a surplus for the combined portfolio of Hospital and General (Ancillary) contracts that are subject to broadly similar risks that are managed together as a single portfolio. The process for determining the overall risk margin of 5.0%, as with outstanding claims, is intended to achieve an 80% probability of adequacy.

The full value of deferred acquisition costs were recognised in the current year and in the prior year deferred acquisition costs were recognised only to the extent of the surplus.

As health insurance contracts have no end date, unlike a general insurance contract, health funds are obliged to keep offering and renewing their products to members thus giving rise to a constructive obligation. The constructive obligation is required to be included when performing the liability adequacy test to determine the unexpired risk liability. It is generally recognised that whilst health insurance contracts have no end date, a health fund will be able to alter its product's prices at least annually (from 1 April), thus limiting the impact of the constructive obligation. The liability adequacy test did not determine that any unexpired risk liability was required for the constructive obligation at 30 June 2011.

30 June 2011

| Consolidated | | Health Insura Austr | | |
|------------------|------------|----------------------------------|--|--|
| 2011 2010 | | 2011 | 2010 | |
| \$ | \$ | \$ | \$ | |
| | | | | |
| 3,698,980 | 3,698,980 | 3,698,980 | 3,698,980 | |
| | 2011 \$ | 2011 2010 \$ \$ | Consolidated Austr 2011 2010 2011 \$ \$ \$ | |

The land and buildings revaluation reserve arises on the revaluation of land and buildings. When revalued land or buildings are sold, the portion of the properties revaluation reserve that relates to that asset, and that is effectively realised, is transferred directly to retained earnings.

The reserves of the Company meet the requirements of The Private Health Insurance (Health Benefits Fund Administration) Rules 2007 - Solvency Standard. The Company had net Health Benefits Fund Capital of \$55,146,000 compared to the required Solvency Reserve of \$7,801,135.

| Acquisition reserve | - | (238,624) | - | - |
|---------------------|---|-----------|---|---|
| | | | | |

The Company acquired the remaining 49% minority interest in Maximeyes Optical Unit Trust (Maximeyes) as at 1 February 2007. The acquisition reserve reflects the excess of the consideration paid of \$244,620 over the carrying value of \$5,996. During the year ended 30 June 2011, the acquisition reserve was transferred to the retained earnings as the net assets of Maximeyes were \$450.

| | 0011 | Health Insurance Fund of Australia | | |
|---|-------------|---------------------------------------|--|--|
| 2011 2010 | 2011 | 2010 | | |
| \$\$ | \$ | \$ | | |
| 23 Reconciliation of net cash provided by operating activities to profit or loss | | | | |
| Net profit from ordinary activities after tax7,310,1625,038,956 | 7,310,674 | 5,001,716 | | |
| Adjustments for: | | | | |
| Depreciation 253,492 191,112 | 253,492 | 188,568 | | |
| (Profit) / loss on sale and write-off of property, | | | | |
| plant and equipment (5,568) 85,090 | (5,568) | (6,772) | | |
| Fair value gains on financial assets(49,187)(179,635) | (49,187) | (179,635) | | |
| Impairment - (83,022) | - | 65,421 | | |
| Other adjustments (5,476) - | - | - | | |
| 7,503,423 5,052,501 | 7,509,411 | 5,069,298 | | |
| (Increase) / decrease in deferred acquisition costs (226,828) 40,682 | (226,828) | 40,682 | | |
| Increase in unearned premium liability 976,716 774,746 | 976,716 | 774,746 | | |
| (Increase) / decrease in contributions in arrears 111,942 10,766 | 111,942 | 10,766 | | |
| Increase / (decrease) in outstanding claims (1,178,368) 1,331,357 | (1,178,368) | 1,331,357 | | |
| Increase / (decrease) in employee entitlements 3,892 56,367 | 3,892 | 90,377 | | |
| Decrease in other assets (230) 5,306 | - | - | | |
| (Increase) in other debtors (274,616) (25,290) | (262,735) | (26,434) | | |
| Increase / (decrease) in creditors 56,286 (129,575) | 48,954 | (76,563) | | |
| (Increase) / decrease in interest receivable 441,854 (449,648) | 441,854 | (449,648) | | |
| Cash flows from operating activities7,414,0716,667,212 | 7,424,838 | 6,764,581 | | |

30 June 2011

24 Related party disclosures

The names of each person holding the position of director of the Company during the financial year are:

M. A. Dudley (Chairman), G. A. Airey, G. N. Gibson (Managing Director), R. Homsany, M. L. S. Howard, T. S. Smith and N. J. Timoney.

Directors of the Company are entitled to receive Company health benefits at subsidised rates applicable to all employees.

Transactions with related entities

Purchases

Rent of \$2,667 was paid in the prior financial year by the Company to Maximeyes Optical Unit Trust for the sub-rent of space at its Kingsway store for the months of July and August 2009.

Payables

Commission of \$ nil (2010: \$2,174) was owed to HIF Financial Services Pty Ltd as at 30 June 2010.

Fees for Services

The Company provided management and administrative services to HIF Financial Services Pty Ltd for a fee of \$79,200 (2010: \$79,200).

Loans

The subordinated loan and commercial loans granted to Maximeyes Optical Unit Trust (MaximEyes) in prior years have been forgiven in the current financial year.

Interest

Interest was not charged to any subsidiary company during the year.

Receivables

An amount of \$231,480 owed by MaximEyes for consulting fees, accounting fees and other inter-company charges as at 30 June 2010 has been forgiven in the current financial year. An allowance for impairment of \$231,480 had been made against this receivable as at 30 June 2010. An amount of \$7,260 (2010: \$7,260) is owed by HIF Financial Services Pty Ltd for management fees.

Transactions with director related entities

Mr N. J. Timoney (non-executive director), is a partner in the firm of Stables Scott, Barristers & Solicitors. Stables Scott provided legal services to the Company during the current financial year of \$479 (2010: \$nil).

Mr R. Homsany (non-executive director), is the principal of the firm of Cardinals Lawyers and Consultants. Cardinals provided legal services to the Company during the current financial year of \$9,674 (2010: \$nil).

Key management personnel compensation

The aggregate compensation made to directors and other members of key management personnel of the Company and the Group is set out below:

| | Consolidated | | Health Insurance Fund of Australia | |
|------------------------------|-------------------|------------|---------------------------------------|------------|
| | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| Short-term employee benefits | 738,035 | 599,678 | 738,035 | 599,678 |
| Post-employment benefits | 115,188 | 99,143 | 115,188 | 99,143 |
| | 853,223 | 698,821 | 853,223 | 698,821 |

30 June 2011

| | | Consolidated | | Health Insurance Fund Australia | |
|----|---|--------------|------------|------------------------------------|------------|
| 25 | Remuneration of auditors | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| | Remuneration of the external auditor for audit of the consolidated financial statements of the Group and regulatory reporting | 85,050 | 79,800 | 85,050 | 79,800 |
| | Remuneration of the internal auditor for internal audit services. | 36,500 | 34,500 | 36,500 | 34,500 |
| | | 121,550 | 114,300 | 121,550 | 114,300 |

26 Financial instruments

a) Financial risk

The Group is exposed to a number of forms of financial risk, the most significant being market risk. This section provides an explanation of the other aspects in which the Group is affected by financial risks.

(i) Market risk

The Group takes on exposure to market risks including, fair value interest risk and price risk. Market risks arise from open positions in interest rates and equity products, all of which are exposed to general and specific market movements. The market risks that the Group primarily faces are equity risk and interest rate risk, due to the nature of its investments and liabilities.

Investment activity for the Group is undertaken in accordance with an investment policy established by the Board of Directors. The policy stipulates cash flow requirements, liquidity management, authorised investments and maximums, composition of portfolio, performance benchmarks and credit structure.

At 30 June, the Group had the following mix of financial assets exposed to equities price risk:

| | Consol | Consolidated | | ance Fund of ralia |
|------------------|------------|--------------|------------|--------------------|
| | 2011 | 2010 | 2011 | 2010 |
| | \$ | \$ | \$ | \$ |
| Financial assets | v | Ψ | Ψ | Ψ |
| | 18,739,790 | 1,999,124 | 18.739.790 | 1,999,124 |
| | 18,739,790 | 1,999,124 | 18,739,790 | 1,999,124 |

The unit trusts primarily invest in companies listed on the Australian Stock Exchange ("ASX").

At 30 June, if the S&P/ASX 300 Index had moved, as illustrated in the table below, with all other variables held constant, post tax profit/equity would have been affected as follows:

| | Post tax profit/equity higher/(lower) | | | | |
|--|---------------------------------------|---------------------------------------|----------------------|----------------------|--|
| | Consoli | Health Insurance Fund of Australia | | | |
| | 2011 | 2010 | 2011 | 2010 | |
| | \$ | \$ | \$ | \$ | |
| + 10% S&P/ASX 300 Index - 10% S&P/ASX 300 Index | 238,720 (238,720) | 199,912 (199,912) | 238,720 (238,720) | 199,912 (199,912) | |

(ii) Interest rate risk

The Group manages its exposure to interest rate risk through a diversified portfolio of investments including property and equity investments in addition to interest bearing assets. The interest bearing assets are further diversified in type and duration.

At balance date, the Group had the following mix of financial assets and liabilities exposed to Australian variable interest rate risk:

| | Consolidated | | | surance Fund of Australia | |
|------------------------------|--------------|------------|------------|------------------------------|--|
| | 2011 | 2010 | 2011 | 2010 | |
| | \$ | \$ | \$ | \$ | |
| Financial assets | | | | | |
| Cash and cash equivalents | 37,068,440 | 46,803,940 | 37,037,066 | 46,761,799 | |
| Held to maturity investments | 3,772,095 | 3,592,966 | 3,772,095 | 3,592,966 | |
| Government bonds | - | 506,701 | - | 506,701 | |
| | 40,840,535 | 50,903,607 | 40,809,161 | 50,861,466 | |

At 30 June, if interest rates had moved, as illustrated in the table below, with all other variables held constant, post tax profit and hence equity would have been affected as follows:

| | Post tax profit/equity higher/(lower) | | | | |
|---------------------------|---------------------------------------|-----------|-----------------------------------|-----------|--|
| | Consolidated | | Health Insurance Fun Australia | | |
| | 2011 | 2010 | 2011 | 2010 | |
| | \$ | \$ | \$ | \$ | |
| + 1.0% (100 basis points) | 534,210 | 488,538 | 533,897 | 467,618 | |
| - 0.5% (50 basis points) | (267,105) | (244,269) | (266,948) | (233,809) | |

The movements in profit/equity are due to higher/lower interest income from variable rate cash and term deposit balances.

(iii) Liquidity risk

The Company is exposed to daily calls on its available cash resources from policy claims. Liquidity risk is the risk that payment of obligations may not be met in a timely manner at a reasonable cost. The Company's Board sets limits on the minimum proportion of maturing funds available to meet such calls and to cover claims at unexpected levels of demand.

The following table reflects all contractually fixed pay-offs and receivables for settlement, repayments and interest resulting from recognised financial assets and liabilities at 30 June 2011. The undiscounted cash flows for the respective upcoming fiscal years are presented. Cash flows for financial assets and liabilities without fixed amount or timing are based on the conditions existing at 30 June 2011.

Maturity analysis of financial assets and liabilities based on management's expectations

The risk implied from the values shown in the table below, reflects a balanced view of cash inflows and outflows. Payables and other financial liabilities mainly originate from the ongoing operations of the Group such as overhead expenses and investments in working capital e.g. inventories and trade receivables. To monitor existing financial assets and liabilities as well as to enable an effective controlling of future risks, the Group has established comprehensive risk reporting covering its various business units that reflects expectations of management of expected settlement of financial assets and liabilities. The financial assets at fair value through profit and loss categorised as maturing in less than or equal to 3 months have been categorised as such because there is no maturity date, however, they are disclosed as non current assets on the Statement of Financial Position as it is the intention to hold these investments for greater than 12 months.

| Consolidated Year ended 30 June 2011 | ≤ 3 months \$ | >3-6 months \$ | >6-12 months \$ | >1-5 years \$ | >5 years \$ | Total \$ |
|---|---------------------|----------------------|-----------------------|---------------------|-------------------|-------------|
| | ¥ | Ŧ | Ŧ | Ŧ | Ŧ | ¥ |
| Financial assets | | | | | | |
| Cash and cash equivalents | 37,068,440 | - | - | - | - | 37,068,440 |
| Receivables | 2,929,534 | - | - | - | - | 2,929,534 |
| Held to maturity investments | | | | 3,772,095 | | 3,772,095 |
| Financial assets at fair value | 10 720 700 | | | | | 19 720 700 |
| through profit or loss | 18,739,790 | - | - | | - | 18,739,790 |
| | 58,737,764 | - | - | 3,772,095 | - | 62,509,859 |
| Financial liabilities | | | | | | (= 40, 400) |
| Payables | (742,469) | - | - | - | - | (742,469) |
| Net maturity | 57,995,295 | - | - | 3,772,095 | - | 61,767,390 |
| Year ended 30 June 2010 | | | | | | |
| Financial assets | | | | | | |
| Cash and cash equivalents | 46,803,940 | - | - | - | - | 46,803,940 |
| Receivables | 3,208,714 | - | - | - | - | 3,208,714 |
| Held to maturity investments | 0,200,200 | 252,299 | 254,402 | 3,592,966 | | 4,099,667 |
| Financial assets at fair value | 1 000 101 | , | , | -,, | | |
| through profit or loss | 1,999,124 | - | - | - | - | 1,999,124 |
| | 52,011,778 | 252,299 | 254,402 | 3,592,966 | - | 56,111,445 |
| Financial liabilities | | | | | | |
| Payables | (685,778) | - | - | - | - | (685,778) |
| Net maturity | 51,326,000 | 252,299 | 254,402 | 3,592,966 | _ | 55,425,667 |

| Health Insurance Fund of Australia | ≤ 3 months | >3-6 months | >6-12 months | >1-5 years | >5 years | Total |
|------------------------------------|---------------|----------------|-----------------|---------------|-------------|------------|
| Year ended 30 June 2011 | \$ | \$ | \$ | \$ | \$ | \$ |
| Financial assets | | | | | | |
| Cash and cash equivalents | 37,037,066 | - | - | - | - | 37,037,066 |
| Receivables | 2,922,939 | - | - | - | - | 2,922,939 |
| Held to maturity investments | - | - | - | 3,772,095 | - | 3,772,095 |
| Financial assets at fair value | | | | | | |
| through profit or loss | 18,739,790 | - | - | - | - | 18,739,790 |
| | 58,699,795 | - | - | 3,772,095 | - | 62,471,890 |
| Financial liabilities | | | | | | |
| Payables | (742,470) | - | - | - | - | (742,470) |
| Net maturity | 57,957,325 | - | - | 3,772,095 | - | 61,729,420 |
| Year ended 30 June 2010 | | | | | | |
| Financial assets | | | | | | |
| Cash and cash equivalents | 46,761,799 | - | - | - | - | 46,761,799 |
| Receivables | 3,214,000 | - | - | - | - | 3,214,000 |
| Held to maturity investments | | 252,299 | 254,402 | 3,592,966 | | 4,099,667 |
| Financial assets at fair value | 1,999,124 | - | - | - | - | 1,999,124 |
| | 51,974,923 | 252,299 | 254,402 | 3,592,966 | - | 56,074,590 |
| Financial liabilities | | | | | | |
| Payables | (693,516) | | - | - | - | (693,516) |
| Net maturity | 51,281,407 | 252,299 | 254,402 | 3,592,966 | - | 55,381,074 |

Maturity analysis of the Company's undiscounted outstanding claims liability on insurance contracts is as follows:

| | ≤3 months \$ | >3-6 months \$ | >6-12 months \$ | >1-5 years \$ | >5 years \$ | Total \$ |
|-------------------------|--------------------|----------------------|-----------------------|---------------------|-------------------|-------------|
| Year ended 30 June 2011 | 4,800,752 | 435,630 | 124,869 | 31,217 | - | 5,392,469 |
| Year ended 30 June 2010 | 5,854,223 | 531,224 | 152,270 | 38,068 | - | 6,575,785 |

Fair value

The methods for estimating fair value are outlined in Note 1 (m).

30 June 2011

26 Financial instruments (continued)

Liquidity and interest risk tables

| | | Floating | Fixed interest | maturing in: | Non | | |
|--|----------------------------|---|--|--|---|---|--|
| Consolidated 2011 | | interest | 1 year | 1 to 5 | interest | | |
| | | rate | or less | years | bearing | Total | |
| | Note | \$ | \$ | \$ | \$ | \$ | |
| Financial assets | | | | | | | |
| Cash and cash equivalents | 11 | 37,050,428 | - | - | 18,012 | 37,068,440 | |
| Contributions in arrears | 12 | - | - | - | 262,059 | 262,059 | |
| Other receivables Investment income receivable | 12 12 | - | - | - | 2,552,155 115,320 | 2,552,155 115,320 | |
| Financial assets at fair value | 12 | _ | _ | _ | 113,320 | 113,320 | |
| through profit and loss | 13 | | | 3,772,095 | 18,739,790 | 22,511,885 | |
| | | 37,050,428 | | 3,772,095 | 21,687,336 | 62,509,859 | |
| Weighted average interest rate | | 5.79% | - | 4.89% | | | |
| Financial liabilities | | | | | | | |
| Payables | 17 | | | | (742,469) | (742,469) | |
| | | | - | - | (742,469) | (742,469) | |
| | | | | | | | |
| Net financial assets | | 37,050,428 | - | 3,772,095 | 20,944,867 | 61,767,390 | |
| | | | | | | | |
| | | Floating | Fived interest | maturing in: | Non | | |
| Consolidated 2010 | | Floating | Fixed interest | | Non interest | | |
| Consolidated 2010 | | Floating interest rate | Fixed interest 1 year or less | maturing in: 1 to 5 years | Non interest bearing | Total | |
| Consolidated 2010 | Note | interest | 1 year | 1 to 5 | interest | Total \$ | |
| Consolidated 2010 Financial assets | Note | interest rate | 1 year or less | 1 to 5 years | interest bearing | | |
| Financial assets Cash and cash equivalents | 11 | interest rate | 1 year or less | 1 to 5 years | interest bearing \$ 17,955 | \$ 46,803,940 | |
| Financial assets Cash and cash equivalents Contributions in arrears | 11 12 | interest rate \$ | 1 year or less | 1 to 5 years | interest bearing \$ 17,955 374,001 | \$ 46,803,940 374,001 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables | 11 12 12 | interest rate \$ | 1 year or less | 1 to 5 years | interest bearing \$ 17,955 374,001 2,277,539 | \$ 46,803,940 374,001 2,277,539 | |
| Financial assets Cash and cash equivalents Contributions in arrears | 11 12 | interest rate \$ | 1 year or less | 1 to 5 years | interest bearing \$ 17,955 374,001 | \$ 46,803,940 374,001 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables Investment income receivable | 11 12 12 | interest rate \$ | 1 year or less | 1 to 5 years | interest bearing \$ 17,955 374,001 2,277,539 | \$ 46,803,940 374,001 2,277,539 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables Investment income receivable Financial assets at fair value | 11 12 12 12 | interest rate \$ | 1 year or less \$ - - - | 1 to 5 years \$ - - - | interest bearing \$ 17,955 374,001 2,277,539 557,174 | \$ 46,803,940 374,001 2,277,539 557,174 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables Investment income receivable Financial assets at fair value | 11 12 12 12 | interest rate \$ 46,785,985 - - - - | 1 year or less \$ - - - 506,701 | 1 to 5 years \$ - - - 3,592,966 | interest bearing \$ 17,955 374,001 2,277,539 557,174 1,999,124 | \$ 46,803,940 374,001 2,277,539 557,174 6,098,791 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables Investment income receivable Financial assets at fair value through profit and loss | 11 12 12 12 | interest rate \$ 46,785,985 - - - - - - - - - - - - - - - - - - - | 1 year or less \$ - - - 506,701 506,701 | 1 to 5 years \$ - - - 3,592,966 3,592,966 | interest bearing \$ 17,955 374,001 2,277,539 557,174 1,999,124 | \$ 46,803,940 374,001 2,277,539 557,174 6,098,791 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables Investment income receivable Financial assets at fair value through profit and loss Weighted average interest rate | 11 12 12 12 | interest rate \$ 46,785,985 - - - - - - - - - - - - - - - - - - - | 1 year or less \$ - - - 506,701 506,701 | 1 to 5 years \$ - - - 3,592,966 3,592,966 | interest bearing \$ 17,955 374,001 2,277,539 557,174 1,999,124 | \$ 46,803,940 374,001 2,277,539 557,174 6,098,791 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables Investment income receivable Financial assets at fair value through profit and loss Weighted average interest rate Financial liabilities | 11 12 12 12 13 | interest rate \$ 46,785,985 - - - - - - - - - - - - - - - - - - - | 1 year or less \$ - - - 506,701 506,701 | 1 to 5 years \$ - - - 3,592,966 3,592,966 | interest bearing \$ 17,955 374,001 2,277,539 557,174 1,999,124 5,225,793 | \$ 46,803,940 374,001 2,277,539 557,174 <u>6,098,791</u> 56,111,445 | |
| Financial assets Cash and cash equivalents Contributions in arrears Other receivables Investment income receivable Financial assets at fair value through profit and loss Weighted average interest rate Financial liabilities | 11 12 12 12 13 | interest rate \$ 46,785,985 - - - - - - - - - - - - - - - - - - - | 1 year or less \$ - - - 506,701 506,701 | 1 to 5 years \$ - - - 3,592,966 3,592,966 | interest bearing \$ 17,955 374,001 2,277,539 557,174 1,999,124 5,225,793 (685,778) | \$ 46,803,940 374,001 2,277,539 557,174 <u>6,098,791</u> 56,111,445 (685,778) | |

30 June 2011

26 Financial instruments (continued)

Liquidity and interest risk tables

| Health Insurance Fund of Australia 2011 | | Floating | Fixed intere | st maturing in: | Non | | |
|--|------|------------------|-------------------|-----------------|---------------------|------------|--|
| | | interest rate | 1 year or less | 1 to 5 years | interest bearing | Total | |
| | Note | \$ | \$ | \$ | \$ | \$ | |
| Financial assets | | | | | | | |
| Cash and cash equivalents | 11 | 37,019,054 | - | - | 18,012 | 37,037,066 | |
| Contributions in arrears | 12 | - | - | - | 262,059 | 262,059 | |
| Other receivables | 12 | - | - | - | 2,545,560 | 2,545,560 | |
| Investment income receivable Financial assets at fair value | 12 | - | - | - | 115,320 | 115,320 | |
| through profit and loss | 13 | - | - | 3,772,095 | 18,739,790 | 22,511,885 | |
| | | 37,019,054 | - | 3,772,095 | 21,680,741 | 62,471,890 | |
| Weighted average interest rate | | 5.79% | - | 4.89% | | | |
| Financial liabilities | | | | | | | |
| Payables | 17 | - | - | - | (742,470) | (742,470) | |
| | | | - | <u> </u> | (742,470) | (742,470) | |
| | | | | | | | |
| Net financial assets | | 37,019,054 | - | 3,772,095 | 20,938,271 | 61,729,420 | |

| Health Insurance Fund of Australia 2010 | | Floating | Fixed interest | t maturing in: | Non | | |
|---|------|------------|----------------|----------------|-----------|------------|--|
| | | interest | 1 year | 1 to 5 | interest | - | |
| | | rate | or less | years | bearing | Total | |
| | Note | \$ | \$ | \$ | \$ | \$ | |
| Financial assets | | | | | | | |
| Cash and cash equivalents | 11 | 46,743,844 | - | - | 17,955 | 46,761,799 | |
| Contributions in arrears | 12 | - | - | - | 374,001 | 374,001 | |
| Other receivables | 12 | - | - | - | 2,282,825 | 2,282,825 | |
| Investment income receivable | 12 | - | - | - | 557,174 | 557,174 | |
| Financial assets at fair value | | | | | | | |
| through profit and loss | 13 | | 506,701 | 3,592,966 | 1,999,124 | 6,098,791 | |
| | | 46,743,844 | 506,701 | 3,592,966 | 5,231,079 | 56,074,590 | |
| Weighted average interest rate | | 5.78% | 5.75% | 4.32% | | | |
| Financial liabilities | | | | | | | |
| Payables | 17 | - | - | - | (693,516) | (693,516) | |
| | | | | | (693,516) | (693,516) | |
| | | | | | | | |
| Net financial assets | | 46,743,844 | 506,701 | 3,592,966 | 4,537,563 | 55,381,074 | |

b) Credit risk

The credit risk on financial assets of the Group is generally the carrying amount, net of any provisions for doubtful debts. Credit risk is mitigated by close management review of outstanding amounts which are regularly followed up and collected.

The table below provides information regarding the credit risk exposure of the Group at 30 June 2011 by classifying assets according to the Standard and Poors credit ratings of the counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB are classified as speculative grade.

The Company manages credit risk by setting investment limits based on counterparty credit ratings and the duration of investments. The compliance with these limits is reported to the Company's Board of Directors on a monthly basis.

| Year ended 30 June 2011 | AAA \$ | AA \$ | A \$ | BBB \$ | Not rated \$ | Total \$ |
|--|-----------|------------|---------|-----------|-----------------|-------------|
| Consolidated | | | | | | |
| Cash and cash equivalents | 7,399,251 | 29,651,177 | - | - | 18,012 | 37,068,440 |
| Receivables | 2,099,198 | 110,693 | - | 4,627 | 715,016 | 2,929,534 |
| Held to maturity investments | - | - | - | - | 18,739,790 | 18,739,790 |
| Financial assets at fair value through | | | | | | |
| profit or loss | - | 3,026,415 | - | 745,680 | - | 3,772,095 |
| Total | 9,498,449 | 32,788,285 | - | 750,307 | 19,472,818 | 62,509,859 |

| Year ended 30 June 2010 | AAA \$ | AA \$ | A \$ | BBB \$ | Not rated \$ | Total \$ |
|--|-----------|------------|---------|-----------|-----------------|-------------|
| Consolidated | | | | | | |
| Cash and cash equivalents | - | 46,785,985 | - | - | 17,955 | 46,803,940 |
| Receivables | 2,007,584 | 548,470 | - | 3,588 | 649,072 | 3,208,714 |
| Held to maturity investments | - | - | - | - | 1,999,124 | 1,999,124 |
| Financial assets at fair value through | | | | | | |
| profit or loss | 506,701 | 2,979,077 | - | 613,889 | - | 4,099,667 |
| Total | 2,514,285 | 50,313,532 | - | 617,477 | 2,666,151 | 56,111,445 |

The AAA rated receivables reflected above are due from Medicare Australia and the Risk Equalisation Trust Fund which are bodies administered and managed by the Federal Government and interest accrued on State Government bonds. The Company's policy does not permit investment in any security rated below Standard and Poors' long-term A rating. The investment with a BBB rating reflected above is the result of a credit downgrade of an investment on 22 July 2010. Cash and cash equivalents with a BBB rating reflects interest accrued on the same investment.

c) Currency risk

All financial assets and liabilities of the Group are denominated in Australian dollars.

Reconciliation of net financial assets to net assets

| | | Consolidated | | Health Insurance Fund of Australia | |
|-----------------------------------|----------|--------------|--------------|---------------------------------------|--------------|
| | Note | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| Net financial assets | 26 | 61,767,390 | 55,425,667 | 61,729,420 | 55,381,074 |
| Investment in controlled entities | 14 | - | - | 1 | 1 |
| Deferred acquisition costs | 15 | 459,870 | 233,042 | 459,870 | 233,042 |
| Property, plant and equipment | 16 | 7,449,104 | 6,911,364 | 7,449,104 | 6,911,364 |
| Deferred tax asset | 10 | 230 | - | - | - |
| Current liabilities | 18,19,20 | (14,123,682) | (14,232,560) | (14,123,682) | (14,232,155) |
| Non-current liabilities | 20 | (369,422) | (458,709) | (369,422) | (458,709) |
| Net assets per the balance sheet | | 55,183,490 | 47,878,804 | 55,145,291 | 47,834,617 |

Net fair value of financial assets and liabilities per the balance sheet

The net fair value of financial assets and liabilities approximate their carrying value.

Fair value measurements recognised in the consolidated statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

| Year ended 30 June 2011 | Level 1 | Level 2 | Level 3 | Total |
|---|---------|---------------------------------------|------------|---------------------------------------|
| | \$ | \$ | \$ | \$ |
| Held to maturity investments Financial assets at fair value through profit or loss | | 3,772,095 18,739,790 22,511,885 | | 3,772,095 18,739,790 22,511,885 |
| Year ended 30 June 2010 | Level 1 | Level 2 | Level 3 | Total |
| | \$ | \$ | \$ | \$ |
| Held to maturity investments Financial assets at fair value through profit or loss | - | 4,099,667 1,999,124 6,098,791 | - - | 4,099,667 1,999,124 6,098,791 |

27 Operating lease arrangements

Operating leases relate to the two properties owned by the Company. One property (60 Stirling Street, Perth) with an original lease term of 5 years, with an option to extend for a further two 3 year periods, the last of which ended on 31 October 2010. A new 3 year lease term has been agreed with the tenant with no option to extend. The lessee does not have an option to purchase the property at the expiry of the lease period.

The lease term for the other property (100 Stirling Street, Perth) was 1 year with no option to extend. The lease ended on 31 December 2010 and a new 3 month lease was agreed with the tenant. The tenant vacated the premises on 31 March 2011 ahead of the planned re-development of the property. The property will be re-developed as a future head office for the Company.

The property rental income earned by the Company from its property, which is leased out under operating leases, amounted to \$289,321 (2010: \$307,227). Direct operating expenses arising on the investment property in the period amounted to \$80,600 (2010: \$72,284).

| Non-cancellable operating lease receivables | Consoli | dated | Health Insurance Fund of Australia | |
|---|------------|------------|---------------------------------------|------------|
| | 2011 \$ | 2010 \$ | 2011 \$ | 2010 \$ |
| Not later than 1 year | 217,920 | 261,134 | 217,920 | 261,134 |
| Later than 1 year and not longer than 5 years | 501,480 | 715,447 | 501,480 | 715,447 |
| Later than 5 years | - | - | <u> </u> | - |
| | 719,400 | 976,581 | 719,400 | 976,581 |

28 Subsequent events

There has not arisen in the interval between 30 June 2011 and the date of this report, any item, transaction or event of a material and unusual nature likely, in the opinion of the Board of Directors of the Company, to effect significantly the operations of the Group, the results of its operation, or the state of affairs of the Group in future years, other than the matters disclosed in this report.

HEALTH INSURANCE FUND OF AUSTRALIA LIMITED

DIRECTORS' DECLARATION

The directors declare that in the directors' opinion:

- (a) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable;
- (b) the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the company and the consolidated entity;
- (c) the financial statements and notes thereto are in compliance with International Financial Reporting Standards issued by the International Accounting Standards Board, as stated in note 1 (c).

Signed in accordance with a resolution of the directors made pursuant to s.295(5) of the Corporations Act 2001.

On behalf of the Directors

n (de a M.A. Dudley

Director

Perth 23

September 2011

Deloitte.

Deloitte Touche Tohmatsu ABN 74 490 121 060

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Independent Auditor's Report to the Members of Health Insurance Fund of Australia Limited

We have audited the accompanying financial report of Health Insurance Fund of Australia Limited, which comprises the statement of financial position as at 30 June 2011, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year as set out on pages 10 to 52.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1(c), the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with International Financial Reporting Standards.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control, relevant to the entity's preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation.

Deloitte.

Auditor's Independence Declaration

In conducting our audit, we have complied with the independence requirements of the *Corporations* Act 2001. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Health Insurance Fund of Australia Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

Opinion

In our opinion:

- (a) the financial report of Health Insurance Fund of Australia Limited is in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2011 and of their performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial statements also comply with International Financial Reporting Standards as disclosed in Note 1 (c).

Deloit Touche Tolmaton DELOITTE TOUCHE TOHMATSU

Leanne Karamfiles Partner Chartered Accountants Perth, 23 September 2011